Technology Contracts | November 2026

The Midwestern Higher Education Compact (MHEC) administers competitively solicited cooperative contracts that allow eligible organizations to procure technology solutions without conducting a separate solicitation.

MHEC is a legislatively established interstate compact that serves as the lead public agency for these contracts, conducting competitive solicitations on behalf of member states and participating eligible organizations.

These agreements are established through a competitive process aligned with public purchasing requirements and cooperative purchasing practices. Eligible organizations may access pre-negotiated pricing and proceed directly to contract execution or purchase, allowing procurement to focus on scope, service levels, and implementation rather than conducting a separate solicitation.

Because these agreements are maintained over multi-year terms, organizations may use them for both immediate purchases and ongoing technology procurement over the contract term.

Each eligible organization remains responsible for determining that use of a cooperative contract aligns with its applicable state statutes, institutional policies, and procurement requirements.

Lead Public Agency: Midwestern Higher Education Compact (MHEC)

Contract Documentation: Complete solicitation materials, addenda, vendor proposals received, and notices of intent to award are publicly available for each contract on the MHEC website. Learn more at https://mhec.org/what-we-do/contracts/technology/.

Technology Categories Covered

This portfolio includes competitively solicited cooperative contracts across the following technology solution areas:

- AI & Data Analytics
- Cloud Solutions
- Cybersecurity
- End-User Devices
- Infrastructure & Networking
- Printing & Imaging
- Professional Services & Consulting
- Software & Licensing

How to Use These Contracts

Eligible organizations may procure products or services through MHEC technology contracts by following their organization's standard procurement procedures for cooperative purchasing.

Typical purchasing steps include:

1. **Confirm eligibility**
   Verify that your organization is an eligible organization within a participating state or region.
2. **Review contract scope**
   Confirm that the desired services fall within the scope of the awarded contract.
3. **Contact the vendor**
   Work directly with the awarded vendor to obtain quotes, configuration options, or statements of work consistent with the contract.
4. **Complete institutional procurement requirements**
   Organizations may issue a purchase order, execute a participating addendum if required, or enter into a statement of work depending on the contract structure.
5. **Execute purchase**
   Final purchasing documents are issued in accordance with the organization's procurement policies and applicable state law.

Additional contract documentation and purchasing guidance are available at: https://mhec.org/what-we-do/contracts/technology/

For more information, contact **Nathan Sorensen, Senior Director of Government Contracts**, at **nathans@mhec.org** or **(612) 677-2767**.

Eligible Organizations

Eligibility by entity type varies by contract. The following entity types may be eligible depending on the specific vendor agreement and applicable state purchasing rules:

- Higher Education
- K–12 Districts and Schools
- Cities, Counties, and Local Subdivisions
- State Government

Participating Compact Regions

Participation is available to eligible organizations within MHEC member states and, where applicable, through cooperative agreements with other regional higher education compacts. Because states are the members of the compact, eligible organizations within participating states may leverage these contracts without additional membership or program enrollment requirements:

- **Midwestern Higher Education Compact (MHEC):** Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, and Wisconsin.
- **New England Board of Higher Education (NEBHE):** Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont.
- **Southern Regional Education Board (SREB):** Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia.

Participating Compact Regions (Continued)

- **Western Interstate Commission for Higher Education (WICHE):** Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, North Dakota, Oregon, South Dakota, Utah, Washington, and Wyoming.
    - *North Dakota participates in both MHEC and WICHE.*
    - *South Dakota was a member of MHEC from March 13, 2008, to June 30, 2026. Because of South Dakota's withdrawal as an original member of MHEC, South Dakota is ineligible to participate in MHEC technology contracts through South Dakota's membership in WICHE.*

Technology Contracts by Vendor

The following table lists competitively awarded MHEC technology contracts currently available for procurement by eligible organizations.

Vendor	Contract #	Primary Solutions	Terms	Contract Highlights
Baker Tilly	MHEC-RFP-04282024-C002	Professional Services & Consulting	October 1, 2025 – September 30, 2028, four-year renewal option.	ERP advisory and modernization: readiness assessments, transformation planning, implementation support, and organizational change management.
Berry-Dunn	MHEC-RFP-04282024-C001	Professional Services & Consulting	January 1, 2026 – December 31, 2028, four-year renewal option.	ERP advisory for higher ed transformation: implementation planning, business process alignment, and data-driven decision support.
CampusGuard	MHEC-06042021-CG	Cybersecurity	June 4, 2021 – June 30, 2028	Cybersecurity consulting: risk assessments, PCI compliance, incident response planning, and security awareness programs.
Connection	MHEC-12312022	End User Devices; Infrastructure & Networking; Software & Licensing; Cloud Solutions	December 31, 2022 – June 30, 2029	IT hardware, peripherals, and software for institutional procurement and technology standardization.
Dell	MHEC-04152022	End User Devices; Infrastructure & Networking; Cloud Solutions	April 15, 2022 – June 30, 2029	Laptops, desktops, workstations, deployment, asset management, and support.
Dell EMC	MHEC-01312021	Infrastructure & Networking; Cloud Solutions	February 15, 2021 – January 31, 2028	Enterprise servers, storage, data center tech: virtualization, cloud integration, and large workloads.

Vendor	Contract #	Primary Solutions	Terms	Contract Highlights
Deloitte Consulting LLP	MHEC-RFP-04282024-C003	Professional Services & Consulting	September 15, 2026 – September 30, 2029, four-year renewal option.	ERP consulting and system integration, readiness assessments, implementation, organizational change management, and optimization.
Ease Learning	MHEC-01292021	Professional Services & Consulting	February 25, 2021 – August 1, 2027, one remaining 24-month renewal.	Instructional design and professional development: faculty training, course development, digital learning initiatives.
ERPA	MHEC-RFP-04282024-C004	Professional Services & Consulting	July 1, 2025 – June 30, 2028, four-year renewal option.	ERP implementation and managed services: modernization, enterprise system optimization, ERP lifecycle management.
HP Enterprise	MHEC-12152020	Infrastructure & Networking; Cloud Solutions	December 15, 2020 – January 31, 2028	Enterprise server, storage, networking infrastructure: campus data centers, hybrid cloud, core enterprise apps.
HP Inc	MHEC-05162022	End User Devices; Printing & Imaging	May 16, 2022 – June 30, 2029	Devices, monitors, printing solutions, deployment, device management, refresh programs.
Infosec	MHEC-06172021-IS	Cybersecurity	June 17, 2021 – June 30, 2028	Security awareness, training, simulated phishing, user education, institutional security culture tools.
Lenovo	MHEC-06302022	End User Devices; Infrastructure & Networking	July 1, 2022 – June 30, 2029	Laptops, desktops, workstations, lifecycle services, deployment support, device management tools.
Lenovo Global Technology	MHEC-09012022	Infrastructure & Networking; Cloud Solutions	September 1, 2022 – June 30, 2029	Servers, storage systems, networking technologies for scalable IT environments.

Vendor	Contract #	Primary Solutions	Terms	Contract Highlights
Oracle OMA	MHEC-US-OMA-FEC-80499697	AI & Data Analytics; Cloud Solutions; Software & Licensing	February 5, 2025 – February 5, 2030	Enterprise database, software, cloud platform for enterprise systems, analytics, and digital transformation.
Parchment	MHEC-01312021	Software & Licensing	January 31, 2021 – June 30, 2028	Digital credential and transcript services: electronic records exchange, credential management, secure document delivery.
Precision Task Group (PTG)	MHEC-RFP-04282024-C005	AI & Data Analytics; Cloud Solutions; Professional Services & Consulting; Software & Licensing	February 1, 2026 – January 31, 2029, four-year renewal option.	Workday ERP subscriptions and implementation: HCM, Financials, Payroll, Student, analytics, integration, change management, post-go-live support.
Presidio	MHEC-08012021	Cloud Solutions; Infrastructure & Networking	August 1, 2021 – July 31, 2028	Enterprise IT consulting and managed services: infrastructure modernization, hybrid cloud architecture, cybersecurity, digital transformation.
Resultant	MHEC-12312023	AI & Data Analytics	December 31, 2023 – June 30, 2026, up to four renewal years.	Analytics and reporting tools for higher ed: enrollment strategy, performance analysis, data-informed decision making.
RKCS	MHEC-06042021-RK	Cybersecurity	June 4, 2021 – June 30, 2028	Information security consulting: risk assessments, vulnerability management, governance advisory, cybersecurity program development.
SAS	MHEC-07012023	AI & Data Analytics	July 1, 2023 – June 30, 2026, up to four renewal years.	Advanced analytics, AI, and data science platforms: institutional research, predictive modeling, forecasting, data-driven decision making.