



Technology Contracts

The Midwestern Higher Education Compact (MHEC) administers competitively solicited cooperative contracts that allow eligible organizations to procure technology solutions without conducting a separate solicitation.

MHEC is a legislatively established interstate compact that serves as the lead public agency for these contracts, conducting competitive solicitations on behalf of member states and participating eligible organizations.

These agreements are established through a competitive process aligned with public purchasing requirements and cooperative purchasing practices. Eligible organizations may access pre-negotiated pricing and proceed directly to contract execution or purchase, allowing procurement to focus on scope, service levels, and implementation rather than conducting a separate solicitation.

Because these agreements are maintained over multi-year terms, organizations may use them for both immediate purchases and ongoing technology procurement over the contract term.

Each eligible organization remains responsible for determining that use of a cooperative contract aligns with its applicable state statutes, institutional policies, and procurement requirements.

Lead Public Agency: Midwestern Higher Education Compact (MHEC)

Contract Documentation: Complete solicitation materials, addenda, vendor proposals received, and notices of intent to award are publicly available for each contract on the MHEC website. Learn more at <https://mhec.org/what-we-do/contracts/technology/>.

Technology Categories Covered

This portfolio includes competitively solicited cooperative contracts across the following technology solution areas:

- AI & Data Analytics
- Cloud Solutions
- Cybersecurity
- End-User Devices
- Infrastructure & Networking
- Printing & Imaging
- Professional Services & Consulting
- Software & Licensing

How to Use These Contracts

Eligible organizations may procure products or services through MHEC technology contracts by following their organization's standard procurement procedures for cooperative purchasing.

Typical purchasing steps include:

1. **Confirm eligibility**

Verify that your organization is an eligible organization within a participating state or region.

2. **Review contract scope**

Confirm that the desired aor services fall within the scope of the awarded contract.

3. **Contact the vendor**

Work directly with the awarded vendor to obtain quotes, configuration options, or statements of work consistent with the contract.

4. **Complete institutional procurement requirements**

Organizations may issue a purchase order, execute a participating addendum if required, or enter into a statement of work depending on the contract structure.

5. **Execute purchase**

Final purchasing documents are issued in accordance with the organization's procurement policies and applicable state law.

Additional contract documentation and purchasing guidance are available at: <https://mhec.org/what-we-do/contracts/technology/>

For more information, contact **Nathan Sorensen, Senior Director of Government Contracts**, at nathans@mhec.org or (612) 677-2767.

Eligible Organizations

Eligibility by entity type varies by contract. The following entity types may be eligible depending on the specific vendor agreement and applicable state purchasing rules:

- Higher Education
- K–12 Districts and Schools
- Cities, Counties, and Local Subdivisions
- State Government

Participating Compact Regions

Participation is available to eligible organizations within MHEC member states and, where applicable, through cooperative agreements with other regional higher education compacts. Because states are the members of the compact, eligible organizations within participating states may leverage these contracts without additional membership or program enrollment requirements:

- **Midwestern Higher Education Compact (MHEC):** Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin.
- **New England Board of Higher Education (NEBHE):** Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont.
- **Southern Regional Education Board (SREB):** Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia.
- **Western Interstate Commission for Higher Education (WICHE):** Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, North Dakota, Oregon, South Dakota, Utah, Washington, and Wyoming. (*The Dakotas participate in both MHEC and WICHE.*)

Technology Contracts by Vendor

The following table lists competitively awarded MHEC technology contracts currently available for procurement by eligible organizations.

Vendor	Contract #	Primary Solutions	Terms	Contract Highlights
Baker Tilly	MHEC-RFP-04282024-C002	Professional Services & Consulting	October 1, 2025 – September 30, 2028, with a four-year renewal option	ERP advisory and modernization services including readiness assessments, transformation planning, implementation support, and organizational change management.
Berry-Dunn	MHEC-RFP-04282024-C001	Professional Services & Consulting	January 1, 2026 – December 31, 2028, with a four-year renewal option	ERP advisory services supporting higher education transformation, implementation planning, business process alignment, and data-informed decision support.
CampusGuard	MHEC-06042021-CG	Cybersecurity	June 4, 2021 – June 30, 2028	Cybersecurity consulting includes risk assessments, PCI compliance, incident response planning, and security awareness programs for higher education institutions.
Connection	MHEC-12312022	End-User Devices; Infrastructure & Networking; Software & Licensing; Cloud Solutions	December 31, 2022 – June 30, 2029	Value-added reseller providing a broad catalog of IT hardware, peripherals, and software supporting institutional procurement and technology standardization.
Dell	MHEC-04152022	End-User Devices; Infrastructure & Networking; Cloud Solutions	April 15, 2022 – June 30, 2029	End-user computing devices including laptops, desktops, and workstations with lifecycle services such as deployment, asset management, and support.
Dell EMC	MHEC-01312021	Infrastructure & Networking; Cloud Solutions	February 15, 2021 – January 31, 2028	Enterprise infrastructure includes servers, storage, and data center technologies supporting virtualization, cloud integration, and large-scale institutional workloads.
Ease Learning	MHEC-01292021	Professional Services & Consulting	February 25, 2021 – August 1, 2027, with one remaining 24-month renewal option	Instructional design and professional development services supporting faculty training, course development, and digital learning initiatives.

ERPA	MHEC-RFP-04282024-C004	Professional Services & Consulting	July 1, 2025 – June 30, 2028	ERP implementation consulting and managed services supporting modernization initiatives, enterprise system optimization, and ERP lifecycle management.
HP Enterprise	MHEC-12152020	Infrastructure & Networking; Cloud Solutions	December 15, 2020 – January 31, 2028	Enterprise server, storage, and networking infrastructure supporting campus data centers, hybrid cloud environments, and core enterprise applications.
HP Inc	MHEC-05162022	End-User Devices; Printing & Imaging	May 16, 2022 – June 30, 2029	End-user devices, monitors, and printing solutions with lifecycle services supporting deployment, device management, and refresh programs.
Infosec	MHEC-06172021-IS	Cybersecurity	June 17, 2021 – June 30, 2028	Security awareness and cybersecurity training programs including simulated phishing, user education, and tools to strengthen institutional security culture.
Lenovo	MHEC-06302022	End-User Devices; Infrastructure & Networking	July 1, 2022 – June 30, 2029	End-user computing devices including laptops, desktops, and workstations with lifecycle services, deployment support, and device management tools.
Lenovo Global Technology	MHEC-09012022	Infrastructure & Networking; Cloud Solutions	September 1, 2022 – June 30, 2029	Enterprise infrastructure including servers, storage systems, and networking technologies supporting scalable institutional IT environments.
Oracle OMA	MHEC-US-OMA-FEC-80499697	AI & Data Analytics; Cloud Solutions; Software & Licensing	February 5, 2025 – February 5, 2030	Enterprise database, software, and cloud platform solutions supporting enterprise systems, analytics environments, and institutional digital transformation initiatives.
Parchment	MHEC-01312021	Software & Licensing	January 31, 2021 – June 30, 2028	Digital credential and transcript services supporting electronic records exchange, credential management, and secure document delivery.
Precision Task Group (PTG)	MHEC-RFP-04282024-C005	AI & Data Analytics; Cloud Solutions; Professional Services & Consulting; Software & Licensing	February 1, 2026 – January 31, 2029, with a four-year renewal option	Workday cloud-based ERP subscriptions and implementation services including HCM, Financials, Payroll, Student, analytics modules, integration, change management, and post-go-live support.

Presidio	MHEC-08012021	Cloud Solutions; Infrastructure & Networking	August 1, 2021 – July 31, 2028	Enterprise IT consulting and managed services supporting infrastructure modernization, hybrid cloud architecture, cybersecurity integration, and digital transformation initiatives.
Resultant	MHEC-12312023	AI & Data Analytics	December 31, 2023 – June 30, 2026, with up to four additional renewal years	Higher education analytics and reporting tools supporting enrollment strategy, institutional performance analysis, and data-informed decision making.
RKCS	MHEC-06042021-RK	Cybersecurity	June 4, 2021 – June 30, 2028	Information security consulting including risk assessments, vulnerability management, governance advisory, and cybersecurity program development.
SAS	MHEC-07012023	AI & Data Analytics	July 1, 2023 – June 30, 2026, with up to four additional renewal years	Advanced analytics, AI, and data science platforms supporting institutional research, predictive modeling, forecasting, and data-driven decision making.