

Nathan Jay Sorensen

From: Nathan Jay Sorensen
Sent: Wednesday, April 6, 2022 1:01 PM
To: Meg McEwen
Cc: Bill Fleckenstein; Sean McCann; Jennifer Dahlquist
Subject: Connection - MHEC Letter of Intent to Award a Contract

Dear Meg,

Pursuant to the criteria set forth in MHEC's End User Computing and Peripherals, Device Lifecycle Management, and Associated Services (MHEC-RFP-10282021), the selection committee may make a recommendation to negotiate a contract with the successful bidder. This letter is notification that the Midwestern Higher Education Compact intends to enter into contract negotiations with Connection.

A master agreement will be issued contingent upon completion of successful negotiation of the licensing, terms, conditions, and pricing of the solicitation referenced above. A draft of the Master Agreement incorporating the proposal requirements, and Connection's response to the solicitation will be prepared. The Compact's goal is to establish a master agreement by July 2022.

To preserve the integrity of this process, all who are involved, either directly or indirectly, must keep all aspects of the process and proposals confidential, until after the award is final and the master agreement is fully executed. Submission and inquiries should be addressed to Nathan Sorensen (nathans@mhec.org), 612-677-2767.

Thank you for your continued interest in responding to the needs of the Compact's member states.

Sincerely,

Nathan

N. Jay Sorensen, MBA
Director of Government Contracts
Midwestern Higher Education Compact
Phone: 612-677-2767
www.mhec.org

Nathan Jay Sorensen

From: Nathan Jay Sorensen
Sent: Friday, March 4, 2022 12:13 PM
To: Ken.Pascutoi@dell.com
Cc: Stephanie.Storm@dell.com; Danielle.Rourke@dell.com; Preethi.Pillaipakkam@dell.com; Jennifer Dahlquist
Subject: Dell - MHEC Letter of Intent to Award a Contract
Attachments: MHEC_DELL_Master_agreement 02072022.docx

Dear Ken,

Pursuant to the criteria set forth in MHEC's End User Computing and Peripherals, Device Lifecycle Management, and Associated Services (MHEC-RFP-10282021), the selection committee may make a recommendation to negotiate a contract with the successful bidder. This letter is notification that the Midwestern Higher Education Compact intends to enter contract negotiations with Dell.

A master agreement will be issued contingent upon completion of successful negotiation of the licensing, terms, conditions, and pricing of the solicitation referenced above. Attached is a draft copy of the Master Agreement incorporating existing agreed upon terms, MHEC requirements, and Dell's response to the solicitation. The Compact's goal is to establish a master agreement by April 2022.

To preserve the integrity of this process, all who are involved, either directly or indirectly, must keep all aspects of the process and proposals confidential, until after the award is final and the master agreement is fully executed. Submission and inquiries should be addressed to Nathan Sorensen (nathans@mhec.org), 612-677-2767.

Thank you for your continued interest in responding to the needs of the Compact's member states.

Sincerely,

Nathan

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Nathan Jay Sorensen

From: Nathan Jay Sorensen
Sent: Wednesday, April 6, 2022 8:09 AM
To: Lee, Debra (Director Contract Management)
Cc: Leach, Elizabeth; Jennifer Dahlquist
Subject: HP Inc - MHEC Letter of Intent to Award a Contract
Attachments: MHEC_HP_INC_Master_agreement 03012022.docx

Dear Debra,

Pursuant to the criteria set forth in MHEC's End User Computing and Peripherals, Device Lifecycle Management, and Associated Services (MHEC-RFP-10282021), the selection committee may make a recommendation to negotiate a contract with the successful bidder. This letter is notification that the Midwestern Higher Education Compact intends to enter into contract negotiations with HP Inc.

A master agreement will be issued contingent upon completion of successful negotiation of the licensing, terms, conditions, and pricing of the solicitation referenced above. Attached is a draft copy of the Master Agreement incorporating the solicitation requirements and HP Inc.'s response to the solicitation. The Compact's goal is to establish a master agreement by May 2022.

To preserve the integrity of this process, all who are involved, either directly or indirectly, must keep all aspects of the process and proposals confidential, until after the award is final and the master agreement is fully executed. Submission and inquiries should be addressed to Nathan Sorensen (nathans@mhec.org), 612-677-2767.

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Nathan Jay Sorensen

From: Nathan Jay Sorensen
Sent: Wednesday, April 6, 2022 12:12 PM
To: Amy Brewer3
Cc: Chuck Boorman; Melissa D Autrey; Jennifer Dahlquist
Subject: Lenovo Global - MHEC Letter of Intent to Award a Contract

Dear Amy,

Pursuant to the criteria set forth in MHEC's End User Computing and Peripherals, Device Lifecycle Management, and Associated Services (MHEC-RFP-10282021), the selection committee may make a recommendation to negotiate a contract with the successful bidder. This letter is notification that the Midwestern Higher Education Compact intends to enter into contract negotiations with Lenovo Global.

A master agreement will be issued contingent upon completion of successful negotiation of the licensing, terms, conditions, and pricing of the solicitation referenced above. A draft of the Master Agreement incorporating existing terms agreed upon, MHEC requirements, and Lenovo Global's response to the solicitation will be prepared. The Compact's goal is to establish a master agreement by July 2022.

To preserve the integrity of this process, all who are involved, either directly or indirectly, must keep all aspects of the process and proposals confidential, until after the award is final and the master agreement is fully executed. Submission and inquiries should be addressed to Nathan Sorensen (nathans@mhec.org), 612-677-2767.

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From: Nathan Jay Sorensen
Sent: Wednesday, April 6, 2022 12:12 PM
To: Amy Brewer3
Cc: Chuck Boorman; Melissa D Autrey; Jennifer Dahlquist
Subject: Lenovo US - MHEC Letter of Intent to Award a Contract

Dear Amy,

Pursuant to the criteria set forth in MHEC's End User Computing and Peripherals, Device Lifecycle Management, and Associated Services (MHEC-RFP-10282021), the selection committee may make a recommendation to negotiate a contract with the successful bidder. This letter is notification that the Midwestern Higher Education Compact intends to enter into contract negotiations with Lenovo US.

A master agreement will be issued contingent upon completion of successful negotiation of the licensing, terms, conditions, and pricing of the solicitation referenced above. A draft of the Master Agreement incorporating existing terms agreed upon, MHEC requirements, and Lenovo US response to the solicitation will be prepared. The Compact's goal is to establish a master agreement by July 2022.

To preserve the integrity of this process, all who are involved, either directly or indirectly, must keep all aspects of the process and proposals confidential, until after the award is final and the master agreement is fully executed. Submission and inquiries should be addressed to Nathan Sorensen (nathans@mhec.org), 612-677-2767.

Thank you for your continued interest in responding to the needs of the Compact's member states.

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