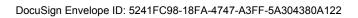
	Assessment Phase	Design Phase	Implementation Phase	Pilot & Support	2023 Price ^[1] , ^[2]	2024	2025	2026	2027	2028	2029
4 Detail alsalasses	Infrastructure System Integration	Data Architecture Implementation Cost Data Governance	ETL Integration Data Lake Implementation Data Quality Enhancement &	4	£400.000	\$40F 000 00	#440.050.00	\$445.700.50	\$400 FF0 C0	\$407.000 AF	
1. Data Lakehouse	Data Governance Security	Advisory	Monitoring Data Governance Auditing	1-year support	\$100,000	\$105,000.00	\$110,250.00	\$115,762.50	\$120,550.62	\$127,628.15	
	ROI										\$134,009.55
	Analytic Capability	BI Solution Architecture	Advanced Analytics Environment								
2. Self-service Analytics	Analytic Collaboration	Advanced Analytics Solution Architecture	BI Solutions Integration	1-year support	\$200,000	\$210,000.00	\$220,500.00	\$231,525.00	\$243,101.25	\$255,256.31	
Platform	ROI		Feature Store Implementation	, , , , ,	, ,	, ,		,	. ,		
			Data Catalog Implementation								\$268,019.12
	Data Coverage	Student Intervention Solution Architecture	Predictive Model								
	Data Quality	Exploratory Analysis	Simulation Model		\$100,000	\$105,000.00	\$110,250.00	\$115,762.50	\$120,550.62	\$127,628.15	\$134,009.55
3. Student Matriculation Module	Feasibility Analysis		Factor Analysis	1-year support							
	ROI Intervention Strategy Recommendation			(\$75,000 when purchased with the Student Retention	(\$78,750 when purchased with the Student	(\$82,687.50 when purchased with the Student	(\$86,821.87 when purchased with the Student	(\$91,162.96 when purchased with the Student Retention	(\$95,721.11 when purchased with the Student	(\$100,507.16 when purchased with the Student	
			Automation		Module)	Retention Module)	Retention Module)	Retention Module)	Module)	Retention Module)	Retention Module)
	Data Coverage	Student Intervention Solution Architecture	Predictive Model								
	Data Quality	Exploratory Analysis	Simulation Model		\$100,000	\$105,000.00	\$110,250.00	\$115,762.50	\$120,550.62	\$127,628.15	\$134,009.55
1.21 L. (Datautian	Feasibility Analysis		Factor Analysis								
4. Student Retention Module	ROI		Intervention Strategy Recommendation	1-year support	(\$75,000 when purchased with the	(\$78,750 when purchased with	(\$82,687.50 when purchased	(\$86,821.87 when purchased	(\$91,162.96 when purchased with the	when purchased	(\$100,507.16 when purchased
			Automation		Student Matriculation Module)	the Student Matriculation Module)	with the Student Matriculation Module)	with the Student Matriculation Module)	Student Matriculation Module)	with the Student Matriculation Module)	with the Student Matriculation Module)

^[1] Resultant is amenable to discussions around innovative pricing models, such as income share agreements, grant-writing collaborations, etc.

^[2] The prices noted above are inclusive of the embedded consulting services associated with each phase, all cloud hosting fees and third-party tools (often this cost is already paid by the university for other services offered to the c



ampus).

Section Part	Service Catagory	Sample Work	Role(s)	Level	2023	2023 Discount	2024	2024 Disco	2025	2025 Disco	2026	2026 Disco	2027	2027 Disco	2028	3 2028 Disco	2029	2029 Discount
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2,945.73 247.00 245.00																		
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## Advancement representative and an extended an extended and the first of the control of the co				1	\$143.78	\$137.03	\$150.96	\$143.88	\$158.51	\$151.07	\$166.44	\$158.62	\$174.76	\$166.55	\$183.50	\$174.88	\$192.67	\$183.63
Process Proc				2	\$191.70	\$182.70	\$201.29			\$201.43	\$221.92	\$211.50	\$233.01	\$222.07	\$244.66	\$233.18	\$256.90	\$244.84
Accessor of Program Configuration and operation and operat	Business Analysis	develop requirements for engineered or commercial off the shelf software and systems.	Business Analyst	3	\$223.65	\$213.15	\$234.83	\$223.81	\$246.57	\$235.00	\$258.90	\$246.75	\$271.85	\$259.09	\$285.44	\$272.04	\$299.71	\$285.64
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Accessor of Program Configuration and operation and operat		Project Management: project manager executing any or all of the following:																
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Marke and storage (SAM/SCS/Vet, 10 organg support of Cirrix and Windows Server environments. \$252.85				1	\$180.00	\$196.37	\$100.45	\$105.60	\$208.27	\$205.47	\$218.70	\$215.75	\$220.72	\$226.52	\$2//1 22	\$227.86	\$252.28	\$249.75
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Additional capabilities include: installation, procurement and maintenance of storage sub systems and processing capability support of associated infrastructure necessary for the quality, security, performance, availability, recoverability, or feedbling with systems. Storage for deep systems are subject to the system. Storage for deep systems are subject to the systems. Storage for deep systems are subject to the systems. Storage for systems are subject to the systems are subject to the systems are subject to the systems. Storage for systems are subject to the systems are subject to the systems. Storage for systems are subject to the systems are subject to the systems. Storage for systems are subject to the systems are subject to the systems. Storage for systems are subject to the systems are subject to the systems. Storage for systems are subject to the systems are subject to the systems. Storage for systems are subject to the			Systems Engineer	3														
Society Soci		Additional capabilities include: Installation, procurement and maintenance of storage sub	3	1			_											-
Companishing and reliability of the system. Insuring scheduled preventive maintenance for intrastructive (Physical Virtual) Final Propriety and promote propriety and promote sproprise and procedural documentation 2 state		systems and processing capacity (blade and standard servers). Technical support of		2	\$244.95	\$233.45	\$257.20	\$245.12	\$270.06	\$257.38	\$283.56	\$270.25	\$297.74	\$283.76	\$312.63	\$297.95	\$328.26	\$312.85
		associated infrastructure necessary for the quality, security, performance, availability,	Solutions Architect	3	\$292.88	\$279.13	\$307.52	\$293.08	\$322.89	\$307.74	\$339.04	\$323.12	\$355.99	\$339.28	\$373.79	\$356.24	\$392.48	\$374.05
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management in the context of enterprise records management •Emplement Best Practices for WCM •Develop and deliver custom or standard SharePoint training to technical staff and/or to end users who publish departmental Web content •Migrate data from a wide variety of legacy data sources into SharePoint •Relocate thousands of pages of Web Content •Deveron SharePoint upgrades in an enterprise environment •Deveron SharePoint upgrades in an enterprise environment *2 \$213.00 \$203.00 \$213.15 \$220.50 \$223.81 \$231.53 \$235.00 \$243.10 \$246.75 \$255.26 \$259.09 \$268.02 \$272.04		·																
●Implement Best Practices for WCM ●Develop and deliver custom or standard SharePoint training to technical staff and/or to end users who publish departmental Web content ●Implement Best Practices for WCM ●Develop and deliver custom or standard SharePoint training to technical staff and/or to end users who publish departmental Web content ●Implement Best Practices for WCM ●Implement Best Practices for WCM ■ Implement Best Practices for WCM ■ Im		·																
●Develop and deliver custom or standard SharePoint training to technical staff and/or to end users who publish departmental Web content ■ Migrate data from a wide variety of legacy data sources into SharePoint ■ Standard SharePoint training to technical staff and/or to end users who publish departmental Web content ■ Migrate data from a wide variety of legacy data sources into SharePoint ■ Standard SharePoint training to technical staff and/or to end users who publish departmental Web content ■ Migrate data from a wide variety of legacy data sources into SharePoint ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish departmental Web content ■ Standard SharePoint users who publish users who publish users who publish departmental Web content ■ Standard SharePoint users who publish users who publish users who publish users																		
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Online Collaboration Support ●Migrate data from a wide variety of legacy data sources into SharePoint Image: Collaboration Support																		
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<u>Online Collaboration Support</u> ◆Perform SharePoint upgrades in an enterprise environment 2 \$213.00 \$203.00 \$210.00 \$213.15 \$220.50 \$223.81 \$231.53 \$235.00 \$243.10 \$246.75 \$255.26 \$259.09 \$268.02 \$272.04				1	\$178.92	\$162.40	\$187.87	\$170.52	\$176.40	\$179.05	\$185.22	\$188.00	\$194.48	\$197.40	\$204.21	\$207.27	\$214.42	\$217.63
	Online Collaboration Support	, -			+ -													
	<u>Services</u>	 Information Technology Infrastructure 	Software Developer	3	\$239.62	\$228.38	\$236.25	\$239.79	\$248.06	\$251.78	\$260.47	\$264.37	\$273.49	\$277.59	\$287.16	\$291.47	\$301.52	\$306.04

	including functional specifications, network design, network management, data conversion,																
	interfaces, integration, network testing/QA, implementation, training, documentation, and																
	maintenance including version control, support, and issue tracking.																
	Following are Capabilities for this Service:																
	 ●Provide ongoing system, network maintenance and troubleshooting; 																
	analyze and document complex network requirements;																
	•Interpret network requirements, design specifications, manage network development and,																
	integrate and test network components;																
	■Estimate network development costs and schedules;																
	• Network integration of multiple complex systems;		1	\$186.38	\$177.63												
Consulting services for	• Review existing networks and assist in making refinements, performance improvements,		2	\$218.33	\$208.08						\$240.87						
LAN/WLAN network Services	and improving current techniques.	Network Engineer	3	\$266.25	\$253.75	\$279.56	\$266.44	\$293.54	\$279.76	\$308.22	\$293.75	\$323.63	\$308.43	\$339.81	\$323.86	\$356.80	\$340.05
	Work includes providing strategies and solutions to defend hardware and software IT and																
	telecommunications resources against adversaries such as viruses, worms and hackers for																
	operating systems and applications, penetration testing and related IT security activities.																
	Following are Capabilities for this Service																
	• Provide operational and analytical support related to security for computing platforms (e.g.																
	PC, servers, mainframe) and networks;																
	• Analyze and evaluate new and emerging security technologies as well as vendor security																
	products for their applicability and feasibility of use in securing hardware/software IT and																
	telecommunications resources; •Support security operations, including assisting campuses with analyzing, developing and																
	implementing security methodologies and safeguards to protect their IT and																
	telecommunications assets;																
	 ● Provide technical training for all aspects of information security relative to personal 																
	computers, file servers, and networks;																
	 ▶ Berform security audits and/or penetration testing of IT systems and applications. 																
	• Provide Security as a Service supporting clients with vendor management. Examples of																
	work include 24/7 incident response assistance, vulnerability management or																
	policy/procedure development;																
	• Provide technical or compliance training for all aspects of information security. Examples of																
	work include security awareness training, secure programming best practices or threat																
	analysis;																
	■ Analyze and evaluate new and emerging security technologies as well as vendor security																
	products for their applicability and feasibility of use in securing hardware/software IT and		1	\$202.35	\$192.85	\$212.47			\$212.62	\$234.25	\$223.25		\$234.41	\$258.26			\$258.44
	telecommunications resources;		2	\$244.95	\$233.45		\$245.12		\$257.38		\$270.25						
	, , , , , , , , , , , , , , , , , , , ,	Solution Architect	3	\$292.88	\$279.13	\$307.52	\$293.08		\$307.74	\$339.04	\$323.12	\$355.99			\$356.24		
	context of security standards such as NIST, IRS 1075, CJIS and HIPAA;		1	\$189.04	\$180.16	_	\$189.17	\$208.41	\$198.63		\$208.56						
Hardware/Software/Applicati	• Provide operational and analytical support related to security for computing platforms (e.g.		2	\$223.65	\$213.15		\$223.81				\$246.75						
on Security Support	PC, servers, and mainframe) and networks.	Security Engineer	3	\$266.25	\$253.75	\$279.56	\$266.44	\$293.54	\$279.76	\$308.22	\$293.75	\$323.63	\$308.43	\$339.81	\$323.86	\$356.80	\$340.05
	Sample work includes developing long-range information technology plans, IT-enabled																
	business plans, and program effectiveness measures related to proposed IT investments.																
	Assistance with campus-level strategic planning for IT to ensure consistency with enterprise-																
	level plans and initiatives.																
	Following are capabilities for this Service:																
	Following are capabilities for this Service: •图nalyze customer and citizen demand for IT-enabled services;																
	Evaluate current and emerging technologies and assist campuses with planning the tactical		1	\$247.61	\$235.99	\$259.99	\$247.79	\$272.00	\$260.19	\$286.64	\$272.10	\$300.07	\$286.04	\$316.02	\$301.19	\$331.82	\$316.25
	and strategic migration of business services to these technologies in accordance with		2	\$247.61	\$235.99				+		\$317.25						
		Engagement Manager	2	\$375.95	\$358.30						\$414.77				+	+	
	Banalyze existing and planned systems and platforms and develop enterprise architectures	- Babellielle Mallagel	1	\$170.40		\$178.92	-		-	\$197.26	\$188.00		+			+	
		Data Governance	2	\$202.35	\$192.85						\$223.25						
		Specialist	3	\$223.65	\$213.15						\$246.75						
	technology and goals and objectives; and,		1	\$202.35	\$192.85		\$202.49				\$223.25		+				
	 ●Berform strengths, weaknesses, opportunities, and threats (SWOT) analyses, critical 		2	\$244.95	\$233.45	-	\$245.12				\$270.25						
	success factor analyses, strategic business planning, strategic information systems planning,	Solution Architect	3	\$292.88	\$279.13		1		1	\$339.04	\$323.12		_				
	electronic government assessments, and other techniques used to establish strategic		2	\$255.60	\$243.60	\$268.38	\$255.78	\$281.80	\$268.57	\$295.89	\$282.00	\$310.68	\$296.10	\$326.22	\$310.90	\$342.53	\$326.45

Strategic Planning Assistance	information technology plans.	Data Architect	3	\$330.15	\$314 65	\$346.66	\$330.38	\$363.99	\$346.90	\$382.19	\$364.25	\$401.30	\$382.46	\$421.36	\$401.58	\$442.43	\$421.66
<u>Otratogio i lariring Acoletarios</u>	intermediative teemiology plans.	Data / Helliteet			Ų314.03	73 10.00	7330.30	- 4303.33	73-10.30	7302.13	ψ30 1. 2 3	ŷ 101.30	\$302.40	Ş-121.30	Ş 101.30	Ş112.13	ŷ 121.00
	Services include establishing or maintaining electronic document imaging, document																
	management, document workflow, and associated technologies in the context of enterprise																
	strategy, records management policies, and existing assets. The Association for Information																
	and Image Management (AIIM) defines ECM as the technologies used to capture, manage,																
	store, preserve, and deliver content and documents related to organizational processes.																
	Following are capabilities for this Service:																
	Baccomplish workflow analysis;																
	•Develop/implement document indexing schemes and workload management;																
	 ●Provide implementation and support services; 																
	•Develop system interfaces;																
	Develop/implement system migration strategies;																
	• Provide document conversion services (hardcopy to electronic or electronic to electronic);																
	• Provide performance monitoring/measurement;• Accomplish system stress testing/benchmarking; and,		1	\$170.40	\$162.40	\$178.92	\$170.52	\$187.87	\$170.05	\$197.26	\$188.00	\$207.12	\$197.40	\$217.48	\$207.27	\$228.35	\$217.63
Enterprise Content	Pmplement document and records retention/archiving strategies/plans.		2	\$213.00	\$203.00		\$170.32		\$223.81	\$246.57	\$235.00	\$258.90	-				
Management		Software Developer	3	\$239.63	\$228.38		\$239.79		\$251.78		\$264.37	\$291.27					
				7=22:22	,	7	, =====================================	7=0=0	7 = 0 = 11	7=	, = 0	7	7=	7	7-2	7	,
	Services that support the function of database administration.																
	Following are capabilities for this service:																
	Support of Oracle Software																
	• Dpgrades																
	● ② omplex Query																
	• ■ Inderstanding Database Rules																
	• Metadata		1	\$170.40		\$178.92				\$197.26	\$188.00						
	• Online Transactional (OLATP)	Data Governance	2	\$202.35	\$192.85		\$202.49		\$212.62		\$223.25						
	•Dnline Analytical (OLAP) •Database Administration	Specialist	3	\$223.65 \$170.40	\$213.15 \$162.40		\$223.81 \$170.52				\$246.75 \$188.00						
DBA/SQLDBA/Relational	Data Warehousing		2	\$207.68	\$102.40		\$207.82		\$218.21		\$229.12	\$252.43					
Database Support	Master Data Management	Data Engineer	3	\$239.63	\$228.38		\$239.79				\$264.37	\$291.27					
	Services include helping project teams properly use an Agile project management																
	framework such as Scrum or Kanban, increasing the likelihood of a project's overall success.																
	When providing Scrum-specific services, Contractor shall use Certified Scrum Masters																
	(CSMs) who will have an understanding of Scrum values, practices, and applications and																
	provide a level of knowledge and expertise above and beyond that of typical project managers. CSMs will act as "servant leaders," helping the rest of the Scrum team work																
	together and learn the Scrum framework.																
	Category 1: Leadership and Cultural Change: This category includes services related to																
	coaching, mentoring, and training leaders to help organizations change their culture to																
	become an Agile organization. This category includes a planning component.																
	Category 2: Training: This category includes services related to training state employees to			A. a	4.55	400-	A. a	An	400	4001.5	A044 ===	Ann	A	A	400=	40	42.5.5
	understand and apply Agile concepts and tools.	Organizational Change Management Lead	2	\$191.70	\$182.70					\$221.92	\$211.50	\$233.01 \$294.50					\$244.84
	Category 3: Facilitating Agile Process Improvement: This category includes the	ivianagement Leau	1	\$242.29 \$175.73	\$230.91 \$167.48		\$242.46 \$175.85		\$254.58 \$184.64		\$267.31 \$193.87	\$294.50		+	\$294.71 \$213.75		
	implementation, deployment, measurement, and follow up to Agile process improvement		2	\$202.35	\$192.85	\$212.47	\$202.49		\$212.62		\$223.25	\$245.96					\$258.44
Agile Coaching Services	efforts and events as well as project management and facilitation experience and approach.	Agile Consultant	3	\$234.30	\$223.30	\$246.02	\$234.47		\$246.19		\$258.50		 			-	
				A		A c = -	A	A	4 . — -	A ·	A	46-	4	4	4	4	**
			1	\$170.40	\$162.40						\$188.00						
		Data Analyst	1 2	\$181.05	\$172.55	\$190.10	\$181.18	\$199.61	\$190.24	\$209.59	\$199.75	\$220.07	\$209.74	\$231.07	\$220.22	\$242.62	\$231.23
	Following are capabilities for this service:	Data Analyst	1 2 3	1	\$172.55 \$192.85		\$181.18 \$202.49	\$199.61 \$223.09	\$190.24 \$212.62	\$209.59 \$234.25		\$220.07	\$209.74 \$234.41	\$231.07 \$258.26	\$220.22 \$246.13	\$242.62 \$271.17	\$231.23 \$258.44

	●BM Coremetrics		2	\$234.30	\$223.30	\$246.02	\$234.47	\$258.32	\$246.19	\$271.23	\$258.50	\$284.79	\$271.42	\$299.03	\$284.99	\$313.98	\$299.24
	● © oogle Analytics Implementation		3	\$266.25							\$293.75						
		Data Scientist	<u>J</u>	\$319.50	\$304.50		\$319.73		\$335.71		\$352.50					\$428.16	
	•Search Engine Optimization	Data Sciencist	1	\$165.08							\$182.12						
	•		2	\$191.70	\$182.70						\$211.50		\$222.07			\$256.90	
		BI Developer	3	\$223.65	\$213.15		\$223.81				\$246.75						
	Socrata OpenData analytics and visualizations	ы вечеюреі	1	\$143.78					\$151.07		\$158.62				\$174.88		\$183.63
Applytics SEO SEM Business			2	\$175.73					\$131.67		\$193.87				\$213.75	\$235.49	
Analytics, SEO, SEM, Busines Intelligence		BI Analyst	3	\$202.35	·						\$223.25						
menigence	-Milalytics/ Statistical programming languages. Fytholi, it	Di Anaiyst	3	7202.33	Ş192.85	ŞZ1Z.47	\$202.43	\$223.03	7212.02	7234.23	7223.23	Ş243.90	J2J4.41	\$236.20	Ş240.13	γ2/1.1/	Ş236. 44
	Sample work includes: setting up teams for successful delivery by removing obstacles (or																
	blockers to progress), constantly helping the team to become more self-organizing, and																
	enabling the work the team does rather than impose how it's done.																
	enabling the work the team does rather than impose now it's done.																
	Program managers delivering this service are able to Manage one or more agile projects,																
	typically to deliver a specific product or transformation via a multi-disciplinary, high-skilled																
	digital team. Adept at delivering complex digital projects, breaking down barriers to the																
	team, and both planning at a higher level and getting into the detail to make things happen																
	when needed.																
	Fall and a grant and billities for white country.																
	Following are capabilities for this service:																
	Delivering projects and products using the appropriate agile project management																
	methodology, learning & iterating frequently																
	• Working with the Product Manager to define the roadmap for any given product and																
	translating this into user stories																
	• Deading the collaborative, dynamic planning process – prioritizing the work that needs to																
	be done against the capacity and capability of the team																
	■Matrix-managing a multi-disciplinary team ■ Matrix-managing a multi-disciplinary team ■ Matrix-managing a multi-disciplinary team ■ Matrix-managing a multi-disciplinary team																
	• ■ Insuring all products are built to an appropriate level of quality for the stage																
	(alpha/beta/production)																
<u>Delivery Manager Services</u>	Actively and openly sharing knowledge of best practices.	Program Manager	3	\$234.30	\$223.30	\$246.02	\$234.47	\$258.32	\$246.19	\$271.23	\$258.50	\$284.79	\$271.42	\$299.03	\$284.99	\$313.98	\$299.24
	Staff utilized for this type of engagement have experience serving as the engineer of																
	complex technology implementations in a product-centric environment. Comfortable with																
	bridging the gap between legacy development or operations teams and working toward a																
	shared culture and vision. Works tirelessly to arm developers with the best tools and																
	ensuring system uptime and performance.																
	The following are capabilities for this service:																
	•Deploying and configuring services using infrastructure as a service providers (e.g., Amazon																
	Web Services, Microsoft Azure, Google Compute Engine, RackSpace/OpenStack)																
	• Configuring and managing Linux-based servers to serve a dynamic website																
	Debugging cluster-based computing architectures																
	 ◆ Dsing scripting or basic programming skills to solve problems ◆ Enstallation and management of open source monitoring tools 																
			1	¢207.60	¢107.03	¢210.00	. c207.02	¢220.00	Ć210 21	¢240_41	¢220.42	Ć2F2 42	Ć240 F0	Ć2CE OE	ć2F2 C1	ć270.20	¢265.24
	• Configuration management tools (e.g., Puppet, Chef, Ansible, Salt)		2	\$207.68 \$266.25	\$197.93 \$253.75		\$207.82 \$266.44		\$218.21 \$279.76		\$229.12 \$293.75		\$240.58 \$308.43				
Dou One Engineer Comings	• Architecture for continuous integration and deployment, and continuous monitoring	DovOne Engineer	2	\$200.23	\$233.73				\$313.33		\$329.00	-				-	
DevOps Engineer Services	● ② ontainerization technologies (e.g., LXC, Docker, Rocket).	DevOps Engineer	3	\$298.20	\$284.20	\$313.11	\$298.41	\$328.77	\$313.33	\$345.20	\$329.00	\$302.40	\$345.45	\$380.59	\$302.72	\$399.02	\$380.80
	Staff utilized for this type of engagement have experience specifying, collecting, and																
	presenting key performance data and analysis for a given digital service. Supports Product																
	Managers by generating new and useful information and translating it into actions that will																
	allow them to iteratively improve their service for users. Possesses analytical and problem-																
	solving skills necessary for quickly developing recommendations based on the quantitative																
	and qualitative evidence gathered via web analytics, financial data, and user feedback.																
	Confident in explaining technical concepts to senior officials with limited technological																
	background. And comfortable working with data, from gathering and analysis through to																
	design and presentation.																
	The following are capabilities for this service:																
	• Support the Product Manager to make sure their service meets performance requirements																
	• ©ommunicate service performance against key indicators to internal and external																
	· · · · · · · · · · · · · · · · · · ·						1										
	stakeholders																
	stakeholders •■Insure high-quality analysis of campus transaction data																
	stakeholders • ■nsure high-quality analysis of campus transaction data • ■upport the procurement of the necessary digital platforms to support automated and real-																
	stakeholders ●Ensure high-quality analysis of campus transaction data ●Support the procurement of the necessary digital platforms to support automated and real-time collection and presentation of data		1	\$165 Nº	\$157 221	\$172 2 2	\$ \$165.10	\$182 00	\$172 15	\$191 Nal	\$182 12	\$200 65	\$191 22	\$ 210 ፍջ	\$200.70	\$221 221	\$210.82
Digital Performance Analyst	stakeholders • ■nsure high-quality analysis of campus transaction data • ■upport the procurement of the necessary digital platforms to support automated and real-time collection and presentation of data • ■hare examples of best practice in digital performance management across government		1	\$165.08		\$173.33 \$201.29	+				\$182.12 \$211.50		\$191.23 \$222.07		\$200.79 \$233.18		\$210.83
Digital Performance Analyst Services	stakeholders •Ensure high-quality analysis of campus transaction data •Support the procurement of the necessary digital platforms to support automated and real- time collection and presentation of data •Share examples of best practice in digital performance management across government •Edentify delivery obstacles to improving transactional performance and working with teams		1 2 2	\$165.08 \$191.70 \$223.65	\$182.70	\$173.33 \$201.29 \$234.83	\$191.84	\$182.00 \$211.35 \$246.57	\$201.43	\$221.92	\$182.12 \$211.50 \$246.75	\$233.01		\$244.66	\$200.79 \$233.18 \$272.04	\$256.90	

Staff utilized for this type of engagement have experience managing the delivery, ongoing success, and continuous improvement of one or more digital products and/or platforms. The following are appatiblists for his service. The following are appatiblists for his type of engagement have experienced and/or platforms to estating products to meet to enter needs a deform the product service efforts, premitted product deterations, and delivery plans to meet successful efforts and their implications for successful efforts or successful efforts and delivery plans to meet successful efforts and delivery plant to successful efforts and delivery plans to meet successf																		
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The similar discussion and any and an administration could believe any expense flowers of the country of the co																		
The similar discussion and any and an administration could believe any expense flowers of the country of the co		Interaction Designer Services																
Maching the control of the control		The Interaction Designer is part of a highly collaborative, multi-disciplinary team focused on																
Maching the control of the control		improving usability, user experience, and driving user adoption and engagement. They are																
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Construct even page-with against, cont., and colors common that are visually against general received by the professor as wells a potenty lytem enhancement of the professor and general received by the professor of the professor		 ▶Designs and develops primarily internet/web pages and applications 																
## Actor From Law controls and a parential system on shareacewish with a primary of the parential system on shareacewish with a primary of the parential system on shareacewish with a parential system of the parential system of the parential system on the parential system of the parential syste																		
## Part of the par																		
## Allegradients using a variety of platforms ## Blanding recording and inclinating the usualising of a system ## Blanding recording and facilisating the system ## Blanding recording the system of the system ## Blanding recording the system of the system ## Blanding recording the system #		•Researches user needs as well as potential system enhancements	User Experience and															
### Semantial Business 2 317-72 316/48 338-32 317-82 338-32 3		•Bas familiarity to, or may actually: code, test, debug documents, and implement web	Quality Services	1	\$143.78	\$137.03	\$150.96	\$143.88	\$158.51	\$151.07	\$166.44	\$158.62	\$174.76	\$166.55	\$183.50	\$174.88	\$192.67	\$183.63
Heavanter Designer Grantesia commentations for changing the results of usualising the results of this type of engineered that we experience managing the delivery, one of the products and/or public sources. And or commentations for this type of engineered that we experience managing the delivery, one of the products and/or public sources. And or remove signal products and entering products to meet user needs and/or public sources. And or remove signal products and delivery approach. And of the remove products and/or public sources. And or remove signal products and delivery approach. And of the remove public sources. And or remove signal products and delivery approach and delivery approach. And of the remove public sources. And or remove signal products and delivery approach and delivery approach. And of the remove products and or remove signal products and delivery approach. And of the remove signal products and delivery approach and or remove signal products and delivery approach. And of the remove signal products and delivery approach and or remove signal products and delivery approach. And of the remove signal products and deli		applications using a variety of platforms	Manager	2	\$175.73	\$167.48	\$184.51	1 \$175.85	\$193.74	\$184.64	\$203.42	\$193.87	\$213.59	\$203.57	\$224.27	\$213.75	\$235.49	\$224.43
Market 3 50.21 5 50.28 5 222.70 500.00 5212.60 523.00 5212.60 523.00 5212.60 523.00 5212.60 523.00 5212.60 523.00 5212.60 523.00 5212.60 523.00 5212.60 523.00 523.00 5212.60 523.00 523.00 5212.60 523.00 52		●Blanning, recruiting, and facilitating the usability testing of a system																
Staff utilized for this type of engagement have experience managing the delivery, one poing aucross, and continuous improvement of one or more digital products and/or platforms. The following are capabilities for this service. The continuous improvement of one or more digital products and/or platforms to deliver or note of the service and/or platforms to existing products to meet user meeds a wild in the continuous products will be the continuous and collever pairs to meet user meeds in white the effective, priorities of product definition and delivery papers on the continuous products of the continuous products of the continuous products of the continuous products will be the continuous products of the continuou		■ ■ Analyzing and synthesizing the results of usability testing in order to provide	Senior UI Buisness	2	\$175.73	\$167.48	\$184.51	1 \$175.85	\$193.74	\$184.64	\$203.42	\$193.87	\$213.59	\$203.57	\$224.27	\$213.75	\$235.49	\$224.43
success, and continuous improvement of nor or more digital products and/or platforms. The following are capabillities for this service: *Road one or more multi-disciplinary agile delivery teams to deliver excellent new products and/or treatments based on a communicable understanding of diverse audience and products and/or treatments based on a communicable understanding of diverse audience and product descriptions, and delivery plans to meet user needs in a cost effective, prioritized product descriptions, and delivery plans to meet user needs in a cost effective way. *Interpret user research in order to make the correct product descriptions, and delivery plans to meet user needs in a cost effective way. *Interpret user research in order to make the correct product descriptions, and delivery plans to meet user needs in a cost effective way. *Interpret user research in order to make the correct product descriptions, and delivery plans to meet user needs in a cost effective way. *Interpret user research in order to make the correct product descriptions, and delivery plans to meet user needs in a cost effective way. *Interpret user research in order to make the correct product descriptions, and delivery plans to meet user needs in a cost effective way. *Interpret user research in order to make the correct product descriptions, as another to make the correct product descriptions, and delivery plans to meet user needs in a cost effective way. *Interpret user research in order to make the correct product descriptions, and behaviors across successful delivery of government digital plans and anti-interpret interpret way. *Interpret user research in order to make the correct product descriptions and behaviors across	Interaction Designer Services	recommendations for change to a system.	Analyst	3	\$202.35	\$192.85	\$212.47	7 \$202.49	\$223.09	\$212.62	\$234.25	\$223.25	\$245.96	\$234.41	\$258.26	\$246.13	\$271.17	\$258.44
Staff utilized for this type of engagement have experience serving as the security engineer of complex technology implementations in a product-centric environment. Comfortable with bridging the gap between legacy development or operations teams and working toward a shared culture and vision. Works trailessly to ensure help developers create the most secure systems in the world while enhancing the privacy of all system users. Experience with white-hat hacking and fundamental computer science concepts strongly desired. 1 \$239.63 \$228.88 \$251.61 \$239.79 \$264.19 \$251.78 \$277.40 \$264.37 \$291.27 \$277.59 \$305.83 \$291.47 \$321.12 \$306.04 The following are capabilities for this service 1 \$239.63 \$228.38 \$251.61 \$239.79 \$264.19 \$251.78 \$277.40 \$264.37 \$291.27 \$277.59 \$305.83 \$291.47 \$321.12 \$306.04 The following are capabilities for this service 2 \$266.25 \$253.75 \$279.56 \$266.44 \$293.54 \$293.75 \$332.63 \$308.43 \$339.81 \$322.86 \$356.80 \$340.05 *Berforming security audits, risk analysis, application-level vulnerability testing, and security contents of the privacy of all systems and security vulnerabilities 2 \$266.25 \$253.75 \$279.56 \$266.44 \$293.54 \$293.54 \$293.75 \$322.85 \$252.43 \$240.58 \$265.05 \$252.61 \$207.68 \$300.05 \$207.69 \$300.05 \$207.69 \$300.05 \$207.69 \$300.00 \$207.69 \$300.05 \$207.69 \$300.00 \$207.69 \$300.0	Product Manager Services	The following are capabilities for this service • Dead one or more multi-disciplinary agile delivery teams to deliver excellent new products and/or iterations to existing products to meet user needs • Stather user requirements based on a communicable understanding of diverse audience groups • Define and get stakeholder buy-in for product definition and delivery approach • Define effective, prioritized product descriptions, and delivery plans to meet user needs in a cost-effective way • Enterpret user research in order to make the correct product decisions, noting that users do not always know what they want • Dontinually keep abreast of changes to user habits, preferences, and behaviors across various digital platforms and their implications for successful delivery of government digital services • Dinderpin the delivery and iteration of digital services through effective analysis of qualitative and quantitative user data	Project Manager	2 3 1 2	\$234.30 \$202.35 \$244.95	\$223.30 \$192.85 \$233.45	\$246.02 \$212.47 \$257.20	2 \$234.47 7 \$202.49 0 \$245.12	\$258.32 \$223.09 \$270.06	\$246.19 \$212.62 \$257.38	\$271.23 \$234.25 \$283.56	\$258.50 \$223.25 \$270.25	\$284.79 \$245.96 \$297.74	\$271.42 \$234.41 \$283.76	\$299.03 \$258.26 \$312.63	\$284.99 \$246.13 \$297.95	\$313.98 \$271.17 \$328.26	\$299.24 \$258.44 \$312.85
complex technology implementations in a product-centric environment. Comfortable with bridging the gap between legacy development or operations teams and working toward a shared culture and vision. Works tirelessly to ensure help developers create the most secure systems in the world while enhancing the privacy of all system users. Experience with white-hat hacking and fundamental computer science concepts strongly desired. 1 \$239.63 \$228.38 \$251.61 \$239.79 \$264.19 \$251.78 \$277.40 \$264.37 \$291.27 \$277.59 \$305.83 \$291.47 \$321.12 \$306.04 \$10.05 \$10.0	Froduct Warrager Services	- Sommunicate creationy with a wide range of digital delivery disciplines and talent.	r roduct ivianager	, ,	Ş232.00	\$273.13	7307.32	2 7293.00	7322.63	\$307.74	7555.04	7323.12	7333.33	7559.20	, ,3/3./3	7330.24	7332.40	Ş374.03
1 5239.63 \$228.38 \$251.61 \$239.79 \$264.19 \$251.78 \$277.40 \$264.37 \$291.27 \$277.59 \$305.83 \$291.47 \$321.12 \$306.04 \$100 \$10		complex technology implementations in a product-centric environment. Comfortable with bridging the gap between legacy development or operations teams and working toward a shared culture and vision. Works tirelessly to ensure help developers create the most secure systems in the world while enhancing the privacy of all system users. Experience with white-																
The following are capabilities for this service 1 \$266.25 \$253.75 \$279.56 \$266.44 \$293.54 \$279.76 \$308.22 \$293.75 \$323.63 \$308.43 \$339.81 \$323.86 \$356.80 \$340.05 \$30		nat hacking and randamental computer science concepts strongly desired.		1	\$239.63	\$228.38	\$251.61	\$239.79	\$264.19	\$251.78	\$277.40	\$264.37	\$291.27	\$277 59	\$305.83	\$291.47	\$321.12	\$306.04
●Berforming security audits, risk analysis, application-level vulnerability testing, and security code reviews Cyber Security Engineer 3 \$287.55 \$301.93 \$287.75 \$317.02 \$302.14 \$332.88 \$317.25 \$349.52 \$333.11 \$366.99 \$349.76 \$385.34 \$367.25 code reviews 1 \$207.68 \$197.93 \$218.06 \$207.82 \$228.96 \$218.21 \$240.41 \$229.12 \$252.43 \$240.58 \$265.05 \$278.30 \$265.24 • Develop and implement technical solutions to help mitigate security vulnerabilities 2 \$266.25 \$253.75 \$279.56 \$266.44 \$293.54 \$293.75 \$323.63 \$308.43 \$339.81 \$323.86 \$356.80 \$340.05		The following are capabilities for this service		2		-	_								+			
code reviews			Cyber Security Engineer	3					+						+		+	
• Develop and implement technical solutions to help mitigate security vulnerabilities 2 \$266.25 \$279.56 \$279.56 \$279.56 \$279.56 \$279.76 \$308.22 \$293.75 \$323.63 \$308.43 \$339.81 \$323.86 \$356.80 \$340.05				1	1												+	
Security Engineer Services •©onduct research to identify new attack vectors. DevOps Engineer 3 \$298.20 \$313.11 \$298.41 \$328.77 \$313.33 \$345.20 \$329.00 \$362.46 \$345.45 \$380.59 \$362.72 \$399.62 \$380.86		•Develop and implement technical solutions to help mitigate security vulnerabilities		2	\$266.25	\$253.75	\$279.56	\$266.44	\$293.54			\$293.75	\$323.63	\$308.43	\$339.81	\$323.86		
	Security Engineer Services	● ② onduct research to identify new attack vectors.	DevOps Engineer	3	\$298.20	\$284.20	\$313.11	\$298.41	\$328.77	\$313.33	\$345.20	\$329.00	\$362.46	\$345.45	\$380.59	\$362.72	\$399.62	\$380.86

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	Staff utilized for this type of engagement have experience serving as the manager of																
	complex technology implementations, with an eye toward constant reengineering and																
	refactoring to ensure the simplest and most elegant system possible to accomplish the																
	desired need. They also understand how to maximally leverage the open source community																
	to deploy systems on infrastructure as a service providers. Comfortable with liberally sharing knowledge across a multi-disciplinary team and working within agile methodologies.																
	A full partner in the determination of vision, objectives, and success criteria.																
	A full partiter in the determination of vision, objectives, and success criteria.																
	Primarily responsible for Architecting the overall system, by using prototyping and proof of																
	concepts, which may include:																
	• modern programming languages (e.g., Ruby, Python, Node.js) and web frameworks (e.g.,																
	Django, Rails)																
	● modern front-end web programming techniques (e.g., HTML5, CSS3, RESTful APIs) and																
	frameworks (e.g., Twitter Bootstrap, jQuery)																
	• Pelational databases (e.g., PostgreSQL), and "NoSQL" databases (e.g., Cassandra,																
	MongoDB) • automated configuration management (e.g., Chef, Puppet, Ansible, Salt), continuous																
	integration/deployment, and continuous monitoring solutions		1	\$202.35	\$192.85	\$212.47	\$202.49	\$223.09	\$212.62	\$234.25	\$223.25	\$245.96	\$234.41	\$258.26	\$246.13	\$271.17	\$258.44
	•Dese of version control systems, specifically Git and GitHub		2	\$244.95	\$233.45				\$257.38					\$312.63	\$297.95		\$312.85
		Software Architect	3	\$292.88	\$279.13	\$307.52			\$307.74	\$339.04	\$323.12			\$373.79	\$356.24		\$374.05
	and direction, and stay on top of emerging technologies		1	\$178.39	\$170.01	\$187.31	\$178.51	\$196.67	\$187.44	\$206.51		\$216.83		\$227.67	\$216.98	\$239.06	\$227.83
	•Decomposing business and system architecture to support clean-interface multi-team		2	\$234.30	\$223.30				\$246.19					\$299.03	\$284.99		
	development	Data Caiantist	3	\$266.25	\$253.75				_					\$339.81	\$323.86		
	•Developing product roadmaps, backlogs, and measurable success criteria, and writing user stories (i.e., can establish a path to delivery for breaking down stories)	Data Scientist	2	\$319.50 \$255.60	\$304.50 \$243.60	\$335.48 \$268.38			\$335.71 \$268.57	\$369.86 \$295.89				\$407.77 \$326.22	\$388.63 \$310.90	\$428.16 \$342.53	\$408.06 \$326.45
Technical Architect Services	•©learly communicates and works with stakeholders at every level.	Data Architect	3	\$330.15	\$314.65				\$346.90								_
	The Visual Designer starts with a deep understanding of the goals of customers and the			, , , ,	, and	70.000	700000	700000	70.000	7	700=0	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	700=110	7	7	*	7
	business so that they can create experiences that delight. Visual Designers will be well-																
	versed in all aspects of current visual design standards and trends and will be responsible																
	for managing project design reviews, resource planning, and execution for all project work																
	related to visual design.																
	The following are capabilities for this service																
	 • ② versees all visual design efforts • ⑤ uides, mentors, and coaches team members while leading projects to successful 																
	completion																
	•Develops and maintains relationships with key peers in Marketing, Branding, UX leaders, IT																
	leaders, and others to identify and plan creative solutions																
	 Manages external service resources and budgets for visual design 																
	●Ensures successful completion of all work executed by the team (on time, on budget, and																
	ensuring quality)																
	•Ensures compliance with the project management methodologies and the Project																
	Management Office processes and standards																
	•Develops, maintains, and ensures compliance of application release management, outage management and change control processes and standards																
	•Defines, creates, communicates, and manages resource plans and other required project		1	\$149.10	\$142.10	\$156.56	\$149.21	\$164.38	\$156.67	\$172.60	\$164.50	\$181.23	\$172.72	\$190.29	\$181.36	\$199.81	\$190.43
<u>Visual Designer Services</u>	documentation such as style guides and provides updates as necessary.	UI / UX Consultant	2	\$191.70	\$182.70									\$244.66		-	
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	Staff utilized for this type of engagement experience developing the strategy and execution																
	of content across digital channels.																
	The following are capabilities for this service																
	• Improves content creation efforts by helping to lead the research & development of																
	interactive and experiential storytelling for projects																
	• Advise how to improve the ongoing iteration of content models																
	•Eollaborate with designers and other content strategists to improve how the effectiveness																
	of digital, print, and other content is measured																
	Develop and maintain appropriate voice for produced content																
	•Advise how to streamline content production and management solutions and processes,																
	based on user research																
	 ■ Bssign, edit, and produce content for products, services, and various projects 																
	• Plan and facilitate content strategy workshops and brainstorming sessions on developing																
	content and content services (including API development)																
	• Collaborate closely with developers and designers to create, test, and deploy effective																
	content marketing experiences using the Agile method of software development					_											
	•Dffer educated recommendations on how to deliver a consistent, sustainable and		2	\$175.73		\$184.51					\$193.87		\$203.57				\$224.43
	standards-driven execution of content strategy across products, services, and projects	Content Designer	3	\$202.35	\$192.85		\$202.49				\$223.25	\$245.96					\$258.44
Writer/Content	• Collaborate with content managers, writers, information architects, interaction designers,		1	\$170.40	\$162.40		\$170.52		\$179.05		\$188.00	\$207.12			\$207.27	\$228.35	
Designer/Content Strategist	developers, and content creators of all types	To also i and Maritana	2	\$197.03	\$187.78	\$206.88	\$197.16				\$217.37	\$239.49			\$239.65	\$264.03	
Services	■ Barticipate, as needed, on an Agile software development scrum teams ■ Compare the scrum teams ■ Compare the scrum teams	Technical Writer	3	\$251.61	\$239.79	\$264.19	\$251.78	\$277.40	\$264.37	\$291.27	\$277.59	\$305.83	\$291.47	\$321.12	\$306.04	\$337.18	\$321.35
	Complete sectors and the provide Cuber Contribute Insident Decrepance and Management complete																
	Service category to provide Cyber Security Incident Response and Management services																
	necessary to ensure personnel at all levels respond to security incidents in a way that is rapid, compliant and thoughtful.																
	rapid, compilant and thoughtful.																
	Examples of Potential Statements of work:																
	•Elassifying data stored or transmitted between computing platforms (e.g. PC, servers,																
	mainframe) and networks;																
	 ●Provide incident response and related training; 																
	■Exercise/simulate incident response scenarios; ■Exercise/simulate incident response scenarios;																
	• 24/7 incident response assistance																
	 • • •																
	●Bolicy/procedure development;																
	 ● Provide operational and analytical support related to security for computing platforms (e.g. 																
	PC, servers, and mainframe) and networks.																
	• ©onsultation on operational and infrastructure requirements, standards and																
	configurations																
	• Eacilitate meetings																
	• Address security and incident response issues with functional areas and management																
	• Analyze and evaluate new and emerging security technologies as well as vendor security																
	products for their applicability and feasibility of use in securing hardware/software IT and																
	telecommunications resources.																
	telecommunications resources; • Perform security audits and/or penetration testing of IT systems and applications in the																
	• Perform security audits and/or penetration testing of IT systems and applications in the		1	\$149 10	\$142 10	\$156 56	\$149 21	\$164 38	\$156.67	\$172.60	\$164 50	\$181 23	\$172 72	\$190 29	\$181 36	\$199.81	\$190.43
Cyber Security Incident	• ■ erform security audits and/or penetration testing of IT systems and applications in the context of NIST, IRS 1075, CJIS, HIPAA and so on;		1	\$149.10 \$165.08	\$142.10 \$157.33					\$172.60 \$191.09	\$164.50 \$182.12		\$172.72 \$191.23				\$190.43 \$210.83
Cyber Security Incident Response and Management	• Perform security audits and/or penetration testing of IT systems and applications in the	Cyber Security Engineer	1 2 3	\$149.10 \$165.08 \$175.73	\$142.10 \$157.33 \$167.48	\$173.33	\$165.19	\$182.00	\$173.45	\$191.09	\$164.50 \$182.12 \$193.87	\$181.23 \$200.65 \$213.59	\$191.23	\$210.68	\$200.79	\$221.22	\$210.83

	Jortware Elective Optimization																
	This Service category to provide Information gathering and consultation regarding license																
	position to include: discovery, accounting, tracking, compliance, costs analysis and/or cost																
	projection.																
	The following are capabilities for this service																
	•Bervices may include the use of a software solution in addition to consultative services.																
	• The Supplier is able to advise and provide experienced, strategic advice through an audit																
	process.																
	• The Supplier has the ability to produce license position reports for software by merging																
	supplied software license purchase, contract and entitlement information with assets,																
	including software usage and hardware information as required.																
	• The Supplier has the ability to identify unused or infrequently used software and																
	recommend harvesting or eliminating such licenses, thus facilitating software acquisition																
	and disposal decisions that reduce costs.																
	• Supplier has the ability to provide visualizations of software license utilization.																
	 The Supplier has the ability to suggest alternative licensing and/or configuration 																
	entitlements, such as upgrade/downgrade, named versus concurrent users,																
	reassignment/right of second use, multiple versions, capacity and sub capacity, processor																
	and cores, virtual machine (VM) use rights and cloud services.																
	• The Supplier can demonstrate past experience in producing license optimization reports																
	that specific software vendors have accepted as valid license accounting.																
	● The Supplier has the ability to provide what-if analysis capabilities that would allow clients																
	to determine the impact of hardware and software changes on license position (before the																
	changes are actually made). Actions such as modifying hardware properties, moving virtual																
	machines across hosts or installation of a new software can be simulated, providing an																
	estimated license position and financial impact that reflects these changes.																
	Examples of Potential Statements of work:		1	\$247.61		\$259.99					\$273.19			\$316.02			\$316.25
	● Evaluation and consultation regarding:		2	\$287.55	\$274.05	\$301.93	\$287.75	\$317.02	\$302.14	\$332.88	\$317.25	\$349.52	\$333.11	\$366.99	\$349.76	\$385.34	\$367.25
	ocompliant and effective license utilization and maximization, especially within virtualized																
	environments (can include roadmaps)																
	oLegal considerations regarding software licensure																
	■ Evaluations may include the following software:																
	oMicrosoft Products																
	oIBM Products																
	oSAP Products																
Software License Optimization	oAdobe Products	Engagement Manager	3	\$346.13	\$329.88	\$363.43	\$346.37	¢201 60	\$363.60	\$400.60	¢201 07	\$420.72	\$400.07	\$441.75	\$421.01	\$463.84	\$442.06