



RFP EVALUTATION FORM: END USER COMPUTING & PERIPHERALS, DEVICE LIFECYCLE MANAGEMENT, AND ASSOCIATED SERVICES MHEC-RFP-10282021
CONSENSUS SCORING FEBRUARY 18, 2022

| Points | Guidance |
|--------|--|
| 10 | Couldn't imagine a better response |
| 9-8 | Excellent, insightful response |
| 7-6 | More than adequate response |
| 5-4 | Adequate response, no special insights |
| 3-2 | Inadequate response |
| 1-0 | Totally inadequate response |
| 0 | No response given |

| Factor | Weight |
|-----------------------|-----------|
| Proposal Requirements | Pass/Fail |
| Solution Proposal | 30% |
| MHEC Requirements | 30% |
| Pricing | 30% |
| Innovation | 10% |

| Criteria | Scoring Range | Apple | Connection | Dell | HP Inc | Lenovo Global | Lenovo US | Vendor - G | Vendor - H | Vendor - I | Comments |
|----------------------------------|----------------|-------|------------|------|--------|---------------|-----------|------------|------------|------------|----------|
| Section A: Proposal Requirements | Pass/Fail | Fail | Pass | Pass | Pass | Pass | Pass | Fail | Fail | Fail | |
| | Maximum Points | | | | | | | | | | |
| Section B: Solution Proposal | 300 | 0 | 233 | 263 | 233 | 195 | 195 | 0 | 0 | 0 | |
| Section C: MHEC Requirements | 300 | 0 | 240 | 210 | 240 | 210 | 210 | 0 | 0 | 0 | |
| B.9 Pricing | 300 | 0 | 210 | 210 | 210 | 210 | 210 | 0 | 0 | 0 | |
| Innovation | 100 | 0 | 80 | 70 | 80 | 60 | 60 | 0 | 0 | 0 | |
| Total Score: | | 0 | 763 | 753 | 763 | 675 | 675 | 0 | 0 | 0 | |