

MIDWESTERN HIGHER EDUCATION COMPACT

MHEC **CONTRACTS** leverage the potential volume of the region's purchasing power while saving institutions time and money by simplifying the procurement process. The contracts provide competitive solutions established in accordance with public procurement laws thereby negating the institution's need to conduct a competitive sourcing event. By offering a ready-to-use solution with the ability to tailor the already negotiated contract to match the institution's specific needs and requirements, MHEC contracts shift some of the negotiating power

## **HIGHER EDUCATION**

Black Hills State University Mitchell Technical College Northeast Community College Northern State University

Presentation College

Sinte Gleska University

South Dakota Board of Regents

South Dakota State University

Southeast Technical College

University of Sioux Falls

## K-12

Jones County School District 37-3

McCrossan Boys Ranch School

New Underwood School District

Northeast South Dakota Headstart Program

School District 49-5 - Sioux Falls Sioux Falls School District

## GOVERNMENT/OTHER

Bureau of Information and Telecommunications

Gregory County Sheriff's Department Legislative Research Council

Minnehaha County

South Dakota Department of Human Services back to the institutions. Additionally, because of MHEC's statutory status, many of these contracts can also be adopted for use by K-12 districts and schools, as well as cities, states, and local governments. An added benefit for smaller institutions is that these contracts allow these institutions to negotiate from the same pricing and terms normally reserved for larger institutions. MHEC relies on institutional experts to participate in the negotiations, sharing strategies and tactics on dealing with specific contractual issues and vendors.

Note: The entities on this list are as provided by MHEC's contracted vendors. Please email us at <u>mhec@mhec.org</u> should you find any errors in naming convention.