

2023-2024

ANNUAL REPORT



MIDWESTERN HIGHER EDUCATION COMPACT

The Midwestern Higher Education Compact (MHEC) strengthens postsecondary education in its 12 member states through cost-savings initiatives and collaborative solutions informed by research and the expertise of regional leaders. One of four regional higher education compacts in the United States, MHEC:

- Advances innovation, efficiency and effectiveness by piloting solutions to pressing issues and conducting research to produce actionable ideas.
- Develops collaborative solutions to regional problems and leverages opportunities to make the Midwest region stronger.
- Drives significant cost savings and helps solve key business problems in higher education through programs and contracts.

MHEC was established in the early 1990s through the enactment of legislation recommended by the Midwestern Legislative Conference of The Council of State Governments and is funded by member state commitments, program



income, and foundation grants. MHEC's contracts, research, programs and convenings are available to all public and private nonprofit institutions of higher education in the Midwest.

MEMBER STATES

Illinois Michigan North Dakota

Indiana Minnesota Ohio

Iowa Missouri South Dakota

Kansas Nebraska Wisconsin

COMING TOGETHER TO STRENGTHEN HIGHER EDUCATION

Greetings,

As we reflect upon the past year, we extend our gratitude to our commissioners, committee members, advisory groups, and partner organizations from our 12 member states who worked alongside MHEC in 2023-2024 to drive progress.

MHEC is a unique organization where higher education leaders, policymakers, and other midwestern leaders — regardless of differences — come together to develop and share ways to strengthen postsecondary education. The breadth and depth of experience of our members is one of our greatest strengths, and we are grateful for what each of you contributes to this work.

We are pleased to share this annual report summarizing our efforts and accomplishments over the past year. In 2023/24, we:

- Secured a second round of funding from the Hewlett Foundation to continue our leadership in expanding open educational resources, which bring innovation and savings to students and higher education institutions.
- Responded to the issues related to the rollout of the new FAFSA by hosting a
 Midwestern summit and follow-up engagement convenings that ensured our states
 have the support they need on this topic.
- Supported states as they respond to the tremendous demand for concurrent enrollment.
- Initiated a review of the Midwest Student Exchange Program to understand how it might better support tuition reciprocity in our region and help institutions advance enrollment goals.



SUSAN G. HEEGAARD



BARBARA BALLARD

MHEC continues to drive cost savings and business solutions.

- We saw significant utilization and revenue growth with our technology contracts, which help institutions and states save time and money.
- · Our student health solutions contracts continue to grow.
- We launched a feasibility study to explore opportunities to best serve risk management needs of our states and higher education institutions.

In the coming year, we know that artificial intelligence, college affordability, declining enrollment, and workforce alignment with higher education will be on MHEC's agenda as we embark upon a new strategic planning process.

The engagement of our commissioners, higher education experts, policymakers, and economic leaders is critical as we address these many issues and opportunities. Thank you for your commitment to MHEC as we continue to develop collaborative solutions, drive cost savings, and advance innovation and efficiency in higher education.

(Tarbara W. Ballard

Sincerely,

Susan G. Heegaard
MHEC President

Barbara W. Ballard, Ph.D. MHEC Chair, 2023-2024

Minority Caucus Chair, Kansas House of Representatives

2023-2024 BY THE NUMBERS

TOTAL SAVINGS

\$99.2M



\$32.2M

FOR STATES AND INSTITUTIONS THROUGH MHEC TECHNOLOGY CONTRACTS

\$37.1M

FOR HIGHER ED INSTITUTIONS THROUGH MIDWESTERN STATE RECIPROCITY AGREEMENTS

\$29.8M

FOR STUDENTS AND FAMILIES THROUGH THE MIDWEST STUDENT EXCHANGE



+10.8% Increase in usage of MHEC technology contracts

+7.5% Increase in usage of MHEC student health contracts



1,500+

Leaders engaged by MHEC to help states navigate new professional licensure compliance changes

STRATEGIC PRIORITIES: HIGHLIGHTS OF 2023-2024

The Midwestern Higher Education Compact focused its work this past year in three strategic priority areas.

#1 INCUBATE

Advance innovation, efficiency & effectiveness

- » Led regionally and nationally in expanding use and utility of open educational resources (OER); convened summit; published best practices guide.
- » Conducted data and technology assessment to improve data quality, automation, accessibility, workflow, and management.
- » Completed staff role audit and hired three new staff to position organization for growth.
- » Expanded commissioner participation in key committees.

#2: LAUNCH

Develop collaborative solutions to regional problems and opportunities

- » Convened states and higher education institutions to help them navigate timely and critical issues facing higher education.
- » Guided states through FAFSA challenges through FAFSA Summit and continued convenings.
- » Advocated and amplified the needs of the region in national State Authorization Reciprocity Agreements (SARA) policy revisions.
- » Helped states navigate new professional licensure compliance changes, engaging 1500+ leaders in learning webinars and state-specific support sessions.
- » Convened group to assess the Midwest Student Exchange Program (MSEP) to support tuition reciprocity in our region and help institutions advance enrollment goals.



STRATEGIC PRIORITIES: HIGHLIGHTS OF 2023-2024

#3: SAVE

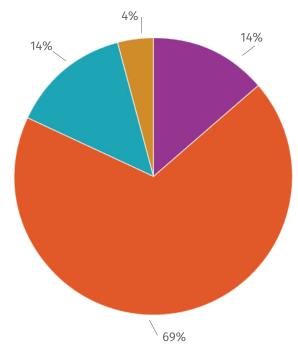
Drive cost savings & business solutions

- » Drove \$69 million in savings for states and institutions through contracts and distance education reciprocity agreements, plus \$30 million for students and families through the Midwest Student Exchange Program.
- Expanded understanding and utilization of technology contracts that helped states and institutions and states save time and collectively \$32 million.
- » Embarked on captive feasibility study to explore opportunities to best serve risk management needs of our states and higher education institutions.
- » Audited student health programs to better meet the needs of higher education; expanded use of student health insurance contracts.



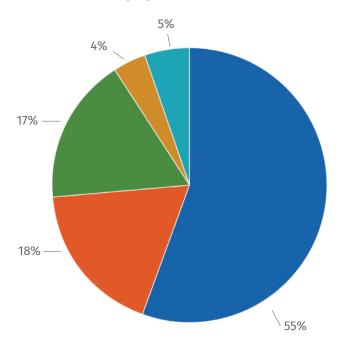
MHEC FINANCIALS FY24

FY24 REVENUE



FY24 REVENUE		
State Commitments	\$1,380,000	
Contracts	\$6,834,276	
Programs	\$1,349,947	
Other Income	\$355,225	
TOTAL	\$9,929,448	

FY24 EXPENSES



FY24 EXPENSES	
Salaries & Benefits	\$2,422,744
Contracted Fees	\$828,014
Convening	\$800,352
Rent & Leases	\$169,027
General Expenses	\$235,723
TOTAL	\$4,475,860

2023-24 MHEC COMMISSIONERS

ILLINOIS

- Dr. Maureen Banks, Board Member, Illinois Community College Board 3/24/2023 to 3/24/2027
- The Hon. Michael Halpin, Senator, Illinois General Assembly 3/21/2023 to 1/2/2025
- Pranav Kothari, Board Chair, Illinois Board of Higher Education 3/15/2023 to 1/1/2027
- The Hon. Katie Stuart, Representative, Illinois General Assembly 1/25/2023 - 1/2/2025

INDIANA

- The Hon. Bob Behning, Representative, Indiana General Assembly 7/1/2024 to 6/30/2026
- The Hon. Spencer Deery, Senator, Indiana General Assembly 2/23/2024 to 6/30/2025
- Dr. Charles Johnson, President, Vincennes University 9/9/2024 – 6/30/2025
- Dr. Dottie King, President and CEO, Independent Colleges of Indiana 4/12/2024 – 2/28/2028
- Dr. Ronald S. Rochon, President, University of Southern Indiana 7/1/2021 - 6/30/2025
- Dr. Ken Sauer, Senior Advisor to the Commissioner, Indiana Commission for Higher Education; Indiana Governor's Designee 3/27/2017 - APOG

IOWA

- The Hon. Jacob Bossman, Representative, Iowa Legislature 5/3/2023-1/12/2025
- Ms. Joanna Hofer, Past Board Chair, Iowa Association of Community College Trustees 7/1/2023 – 7/1/2025
- Ms. Olivia M.A. Madison, Iowa Governor's Designee 5/1/2023 – 4/30/2025, APOG
- Ms. Greta Rouse, Regent, Iowa Board of Regents 5/11/2023 - 4/30/2027

The Hon. Cindy Winckler, Senator, Iowa Legislature 2/10/2023 - 1/12/2025

Commissioner Alternates

- Mr. Andrew Baumert, Vice President for Marketing and Outreach, Iowa Association of Independent Colleges and Universities 2/13/2020 - 1/1/2024
- Mr. Timothy Fitzgibbon, lowa Governor's Designee 5/1/2023- 4/30/2025, APOG
- Dr. David Ford, Bureau Chief, Iowa College Aid-Iowa Department of Education 3/28/2024 – 7/1/2025
- The Hon. Sharon Steckman, Representative, Iowa Legislature 5/11/2023 - 1/12/2025
- The Hon. Jeff Taylor, Senator, Iowa Legislature 1/22/2023 - 1/12/2025

KANSAS

- The Hon. Barbara Ballard, Representative, Kansas Legislature 7/1/2023 – 6/30/2025
- The Hon. Molly Baumgardner, Senator, Kansas Legislature 7/1/2023 – 6/30/2025
- Dr. Blake Flanders, President and CEO, Kansas Board of Regents 9/15/2022 - 6/30/2026
- Dr. Cynthia Lane, Board Member, Kansas Board of Regents 9/15/2022- 9/20/2023
- Mr. Aaron A. Otto, KS Governor's Designee 7/5/2019 APOG
- Mr. Wint Winter, Board Member, Kansas Board of Regents 9/20/2023 – 6/30/2026

Commissioner Alternates

- The Hon. Marci Francisco, Senator, Kansas Legislature 7/1/2023 – 6/30/2025
- The Hon. Ken Rahjes, Representative, Kansas Legislature 7/1/2023 – 6/30/2025

MICHIGAN

- The Hon. Carol Glanville, Representative, Michigan Legislature 1/1/2023 - 12/31/2024
- Dr. Daniel J. Hurley, Chief Executive Officer, Michigan Association of State Universities 5/9/2024 – 3/18/2025
- Ms. Brandy M. Johnson, President, Michigan Community College Association 5/9/2024 – 3/18/2027
- The Hon. Sean McCann, Senator, Michigan Legislature 4/10/2023 - 1/8/2025
- Ms. Emma Young, Policy Analyst to the Governor, State of Michigan; Michigan Governor's Designee 5/9/2024 - APOG

Commissioner Alternate

Dr. David L. Eisler, Former President, Ferris State University 3/26/2021 - 3/18/2025

MINNESOTA

- Dr. Rachel Croson, Executive Vice President and Provost, University of Minnesota 9/1/2023 to 1/6/2025
- The Hon. Omar Fateh, Senator, Minnesota Legislature 2/10/2023 - 1/7/2025
- Dr. Devinder Malhotra, Chancellor, Minnesota State 3/3/2021 – 6/30/2024
- Mr. Dennis Olson, Commissioner, Minnesota Office of Higher Education; Minnesota Governor's Designee 2/17/2023 – 1/4/2027; APOG
- Dr. Scott Olson, Chancellor, Minnesota State 9/1/2023 – 1/6/2025
- The Hon. Gene Pelowski, Jr., Representative, Minnesota Legislature 1/31/2023 - 1/7/2025

Commissioner Alternate

Mr. Paul Cerkvenik, President, Minnesota Private College Council 12/8/2014

APOG = At Pleasure of the Governor

2023-24 MHEC COMMISSIONERS

MISSOURI

- The Hon. Brad Christ, Representative, Missouri General Assembly 7/23/2024 – 7/1/2026
- The Hon. Karla Eslinger, Senator, Missouri General Assembly 5/11/2023 – 5/6/2024
- Ms. Samantha Dickey, Assistant Commissioner for Postsecondary Policy, Missouri Department of Higher Education & Workforce Development; Missouri Governor's Designee 7/17/2023 – APOG
- Mr. David Pearce, Executive Director for Government Relations, University of Central Missouri 10/5/2022 - 1/1/2026
- Dr. Susan Thomas, President, Truman State University 6/3/2019 to 1/1/2021
- The Hon. Curtis Trent, Senator, Missouri General Assembly 5/6/2024 – 12/31/2024

NEBRASKA

- Mr. Matthew Blomstedt, Associate Vice President for Government Relations, University of Nebraska System 10/3/2024 - 1/1/2027
- The Hon. John Cavanaugh, Senator, Nebraska Legislature 1/11/2023–1/1/2025
- Dr. Deborah Frison, Member, Coordinating Commission for Postsecondary Education 1/2/2023 - 1/1/2027
- Mr. Chris Kabourek, Sr VP for Business & Finance | CFO, University of Nebraska System 10/16/2023 10/1/2024
- Mr. Grant Latimer, Policy Advisor to Governor Jim Pillen, State of Nebraska; Nebraska Governor's Designee 10/16/2023 - APOG
- Mr. Heath Mello, Vice President for External Relations, University of Nebraska System 1/2/2023 – 10/16/2023
- The Hon. Lynne Walz, Senator, Nebraska Legislature 1/11/2023– 1/1/2025

Commissioner Alternates

- Dr. Michael Baumgartner, Executive Director, Coordinating Commission for Postsecondary Education 9/3/2014
- Dr. Paul Turman, Chancellor, Nebraska State College System 4/23/2024 – 7/1/2028

NORTH DAKOTA

- The Hon. Kyle Davison, Senator, North Dakota Legislative Assembly 8/1/2023 – 7/23/2025
- Tim Flakoll, North Dakota Governor's Designee 12/15/2016 - APOG
- Dr. Mark Hagerott, Chancellor, North Dakota University System 7/1/2023 - 6/30/2027
- Mr. Tim Mihalick, President, State Board of Higher Education 7/21/2021- 6/30/2025
- The Hon. Brandy Pyle, Representative, North Dakota Legislative Assembly 8/1/2023 – 7/31/2025

OHIO

- Mr. Gary Cates, Senior Vice Chancellor, Ohio Department of Higher Education 1/9/2023 - 1/8/2027
- The Hon. Jerry Cirino, Senator, Ohio Legislature 1/17/2023 - 12/31/2024
- Mr. Mike Duffey, Chancellor, Ohio Department of Higher Education Ohio Governor's Designee 1/29/2021 - APOG
- Mr. Jack Hershey 3/3/2021 to 1/8/2025
- The Hon. Tom Young, Representative, Ohio Legislature 2/28/2023 - 1/1/2025

SOUTH DAKOTA

- Dr. Michael Cartney, President Emeritus, Lake Area Technical Institute 1/3/2021 – 12/31/2024
- The Hon. Steve Kolbeck, Senator, South Dakota Legislature 3/27/2023 - 12/31/2024

- Mr. Nathan Lukkes, Executive Director and CEO, South Dakota Board of Regents 7/1/2022 6/30/2026
- Mr. Larry J. Tidemann, South Dakota Governor's Designee 1/11/2019 - APOG
- The Hon. Tyler Tordsen, Representative, South Dakota Legislature 3/27/2023 - 12/31/2024

Commissioner Alternates

- The Hon. Erin Healy, Representative, South Dakota Legislature 3/27/2023 - 12/31/2024
- The Hon. Reynold Nesiba, Senator, South Dakota Legislature 3/27/2023 - 12/31/2024

WISCONSIN

- The Hon. Joan Ballweg, Senator, Wisconsin State Legislature 1/30/2023 - 1/6/2025
- Dr. Eric Fulcomer, President,
 Wisconsin Association of Independent
 Colleges and Universities
 7/1/2023 7/1/2027
- Dr. Connie Hutchison, Executive Secretary, State of Wisconsin Higher Educational Aids Board 7/13/2021 – 3/13/2024
- The Hon. David Murphy, Representative, Wisconsin State Legislature 4/17/2024 - 6/30/2025
- Julie Underwood, Professor Emeritus, University of Wisconsin-Madison Wisconsin Governor's Designee 4/2/2019 - APOG

Commissioner Alternates

- Dr. Morna K. Foy, President, Wisconsin Technical College System 3/11/2013 - 9/9/2024
- Ms. Layla Merrifield, President, Wisconsin Technical College System 9/17/2024-8/31/2028
- Mr. Sean P. Nelson, Vice President of Finance, University of Wisconsin System 2/6/2018 - 9/9/2024
- Mr. Christoper Patton, Interim Vice President for University Relations, University of Wisconsin System 2/6/2018 – 9/9/2024

APOG = At Pleasure of the Governor

MHEC brings together midwestern states to develop and support best practices, collaborative efforts, and cost-sharing opportunities. Through these efforts it works to ensure strong, equitable postsecondary educational opportunities and outcomes for all.





MIDWESTERN HIGHER EDUCATION COMPACT

105 Fifth Avenue South, Suite 450 Minneapolis, MN 55401 PHONE: (612) 677-2777 FAX: 612-767-3353 E-MAIL: mhec@mhec.org

VISIT MHEC'S WEBSITE AT MHEC.ORG