



2021-2022

# ANNUAL REPORT

*to the Member States*



# FROM THE PRESIDENT & CHAIR

Greetings,

We have all learned so much together over these past turbulent pandemic years.

The financial, operational, and enrollment challenges have led higher education to rethink old models with new creativity. This is an ongoing and important part of our mission at the Midwestern Higher Education Compact – to explore and share new ways to serve students more effectively.

One example over the past year is the Compact's collective work to bring important information to state and institutions about trends and what is working with respect to student mental health counseling and support, and how MHEC can help in this area. A new contract with META Teletherapy provides an opportunity for campuses to serve students' urgent needs in a more timely and effective manner.

Another example of our impact is our work to advance Open Educational Resources, which has given students and faculty expanded access to free alternatives to expensive textbooks. As a higher education community, colleges and universities emerged from the pandemic more nimble, more collaborative, and with a greatly expanded capacity to deliver high quality online learning opportunities to students.

We took time last year to listen to members as we developed the Compact's new [strategic plan](#) for the next few years. The plan guides our work to be most valuable to you.

MHEC's Strategic Planning Committee created the framework for a vibrant future that leverages the Compact's strategic capacity to advance innovation, develop collaborative regional solutions and drive cost savings for member states and institutions.

Cost savings activities continue to produce significant savings for our members. In FY 2022, member states collectively saved more than \$70.87 million through programs and contracts offered by MHEC. An additional \$57.05 million was saved by families and students through the Midwest Student Exchange Program.

This Annual Report shares details of our work and the Compact's strong financial position. We remain committed to you – our member states – and look forward to continued collaboration to strengthen higher education throughout the Midwest.

Sincerely



Susan G. Heegaard  
MHEC President



Devinder Malhotra  
MHEC Acting Chair, 2021-2022  
Chancellor, Minnesota State



SUSAN G. HEEGAARD



DEVINDER MALHOTRA

# ABOUT THE COMPACT

## THE MIDWESTERN HIGHER EDUCATION COMPACT

The Midwestern Higher Education Compact (MHEC) strengthens postsecondary education in its 12 member states, improving the economic vitality and competitiveness of the Midwest region.

- » MHEC advances innovation, efficiency and effectiveness by piloting solutions to pressing issues and conducting research to produce actionable ideas.
- » MHEC develops collaborative solutions to regional problems and leverages opportunities to make the Midwest region stronger.
- » MHEC develops programs and contracts that drive significant cost savings and help solve key business problems in higher education.

MHEC maintains a focus on students and their success as it works with and for a variety of stakeholders across member states, including higher education system leaders, state policymakers, legislators, and institutional leaders.

The Compact is uniquely governed by 60 commissioners, five from each state. Two commissioners are appointed by each state's legislature and three are appointed by each state's governor or designated appointing authority. Representation also includes commissioner alternates.

## HISTORY OF THE COMPACT

The Midwestern Higher Education Compact was established in the early 1990s through the enactment of legislation recommended by the Midwestern Legislative Conference of The Council of State Governments and is funded by member state commitments, program income, and foundation grants. All 12 eligible Midwestern states defined by the Compact have passed legislation to become members.

The convenings, programs, contracts, and policy and research originating through the Compact are available to all public and private nonprofit institutions of higher education in the Midwest. When the opportunity emerges, MHEC also extends some contracts to K-12 districts and schools, cities, states, and local governments.

## MEMBER STATES

Illinois

Indiana

Iowa

Kansas

Michigan

Minnesota

Missouri

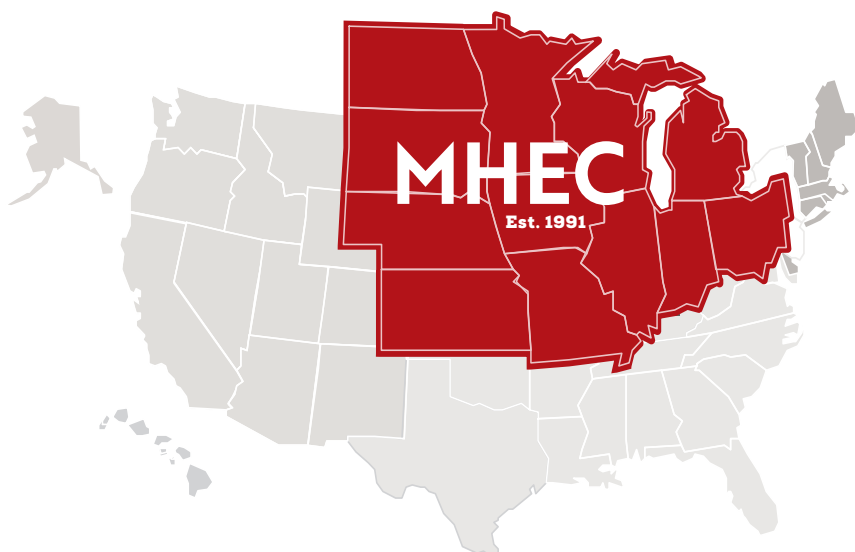
Nebraska

North Dakota

Ohio

South Dakota

Wisconsin



# STRATEGIC PRIORITIES

The **Midwestern Higher Education Compact** seeks to improve the economic vitality and competitiveness of the Midwest region through collective problem-solving and partnerships that strengthen postsecondary education and workforce readiness. To achieve this vision, the Compact focuses its work in three strategic priority areas:

- » Advancing innovation, efficiency, and effectiveness
- » Developing collaborative solutions to regional problems and opportunities
- » Driving cost savings and business solutions

## ADVANCING INNOVATION, EFFICIENCY, AND EFFECTIVENESS

MHEC serves as an incubator, providing a platform to discuss opportunities and pilot potential solutions. In addition, this past year, we researched several challenging topics to produce actionable ideas for our member states.

### HIGHLIGHTS OF 2021–2022

- » The collaborative report – [\*Building a Concurrent Teacher Pipeline: Opportunities, Challenges, & Lessons\*](#) – provides the latest best practices, challenges and opportunities for states, colleges, and school districts looking to prepare more high school teachers qualified to teach college-level courses in their schools.
- » MHEC built upon the state work adoption of open educational resources (OER), which provides millions of students access to high quality learning materials that are free to use, customize, and share. The report [\*Toward Convergence: Creating Clarity to Drive More Consistency in Understanding the Benefits and Costs of OER\*](#), offers guidance on how to calculate benefits of OER and the frameworks help evaluate OER as institutions seek cost savings for students and state funding approaches for public colleges and universities in the Midwest.
- » MHEC’s portfolio of security services contracts provided an educational series for colleges and universities on how to effectively protect their networks from security breaches.
- » The Compact convened forums and delivered educational programs to help institutions more effectively serve current and former military service people enrolled at their institutions. MHEC shared new information on federal policies, financial assistance, and the Army Tuition Assistance Program.
- » Monthly, MHEC featured timely data points in its [\*Interactive Dashboard\*](#) including topics on college affordability, graduation rates, state-student cost share, and funding per student. Where applicable, MHEC includes data points based on race and ethnicity and family income.



# STRATEGIC PRIORITIES

## DEVELOPING COLLABORATIVE SOLUTIONS TO REGIONAL PROBLEMS AND OPPORTUNITIES

MHEC takes on projects and issues that are too cumbersome or expensive for one state to do alone, working jointly to improve higher education and make the Midwest region stronger and more competitive. As a conduit, we convened and connected leaders over the past year to share successful models and actionable approaches that institutions and states can adopt and tailor.

### HIGHLIGHTS OF 2021–2022

- » MHEC convened and supported states as they worked toward aligning and publishing their academic and industry-recognized credentials to help adult learners see career pathways more clearly and objectively. Members of MHEC's Midwest Credential Transparency Alliance reviewed quarterly progress on the grant work and also produced a Request for Information on education-technology products that focuses on the credentialing life-cycle. Five mini-Grants grants were awarded to support progress toward credential transparency goals, with awardees serving as examples for other participating states.
- » MHEC's [Graduate Credit Quest](#) website now offers teachers in member states a searchable database of over 500 graduate course offerings to help them find the courses they need to take to qualify to teach concurrent enrollment courses in high schools.
- » MHEC continues to share current information on trends and best practices regarding mental health across the country. MHEC entered into agreements with [META Teletherapy](#) and [TAO Connect](#) to provide institutions of higher education access to a nationwide network of licensed mental health providers, and a suite of mental health and wellness modules, exercises, and resources to students, faculty, and staff with 24/7, free online access to over 150 self-guided digital sessions on anxiety, depression, substance abuse and more.



## DRIVING COST SAVINGS & BUSINESS SOLUTIONS

Over the past year MHEC programs and contracts resulted in tremendous cost savings for institutions, states, and students. MHEC continued to help solve key business problems and to protect investment in higher education by collaborating and reducing risk.

### HIGHLIGHTS OF 2021–2022

- » New contracts were awarded for End User Computing and Peripherals, Device Lifecycle Management, and Associated Services, all designed to save time, money, and resources on critical hardware, software, and support.
- » The Creative Commons contract for existing and custom CC training and professional learning opportunities was extended, offering a 15% discount to staff and institutions.
- » Member states saved \$71 million through MHEC programs and contracts. Families and students saved \$57 million through MHEC's Midwest Student Exchange Program, which offers discounted out-of-state tuition to students from the Midwest.





## MHEC Annual Estimated Savings for Entities and Citizens

MHEC Member States	2021-2022 Annual State Commitment	Technology <sup>1</sup>	Master Property Program <sup>2</sup>	Midwestern-State Authorization Reciprocity Agreement <sup>3</sup>	State Contract and Programs Total Savings	Citizen Savings through the Midwest Student Exchange Program <sup>4</sup>	Total Annual Savings
<b>Illinois</b> Member Since 8/20/1991	115,000	10,391,484	-	6,470,800	16,862,284	31,215,487	48,077,771
<b>Indiana</b> Member Since 3/16/1996	115,000	3,401,242	-	2,338,000	5,739,242	938,094	6,677,336
<b>Iowa</b> Member Since 6/6/2005	115,000	656,388	-	3,476,800	4,133,188	NP <sup>5</sup>	4,133,188
<b>Kansas</b> Member Since 4/25/1990	115,000	1,859,629	-	1,625,600	3,485,229	2,063,604	5,548,833
<b>Michigan</b> Member Since 7/24/1990	115,000	4,416,396	-	4,662,800	9,079,196	4,326,098	13,405,294
<b>Minnesota</b> Member Since 4/26/1990	115,000	2,501,343	-	4,204,600	6,705,943	2,553,793	9,259,736
<b>Missouri</b> Member Since 5/9/1990	115,000	3,534,182	-	3,411,000	6,945,182	5,461,763	12,406,945
<b>Nebraska</b> Member Since 6/5/1991	115,000	1,106,261	-	1,054,290	2,160,551	5,063,390	7,223,941
<b>North Dakota</b> Member Since 4/22/1999	115,000	335,687	-	517,600	853,287	426,992	1,280,279
<b>Ohio</b> Member Since 1/9/1991	115,000	2,879,511	-	7,391,600	10,271,111	3,350,973	13,622,084
<b>South Dakota</b> Member Since 3/13/2008	115,000	283,624	-	-	283,624	NP <sup>5</sup>	283,624
<b>Wisconsin</b> Member Since 4/18/1994	115,000	2,371,788	-	1,985,400	4,357,188	1,654,277	6,011,465
<b>Program Totals</b>	<b>\$1,380,000</b>	<b>\$33,737,535</b>	<b>\$-</b>	<b>\$37,138,490</b>	<b>\$70,876,025</b>	<b>\$57,054,471</b>	<b>\$127,930,496</b>

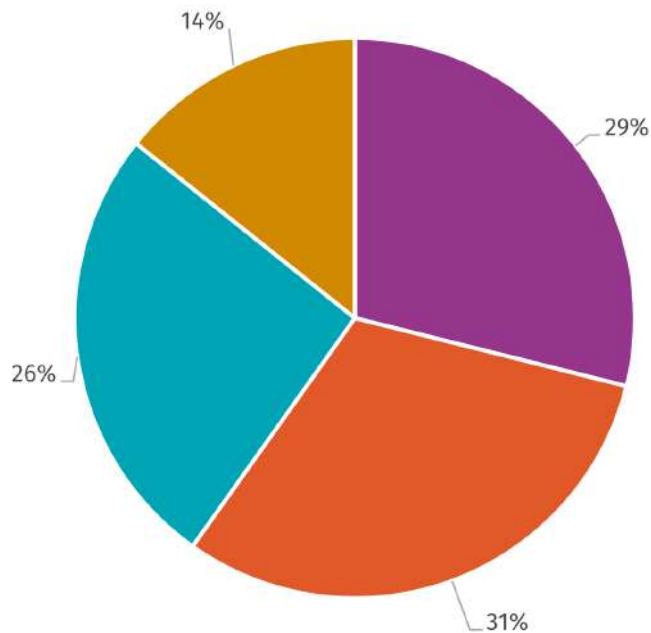
### FY22 FOOTNOTES:

- Arrow/Commvault, Campus Guard, Dell, Ease Learning, HP, Infosec, Info-Tech, Lenovo, Microfocus, Oracle, Parchment, SAS, Walker and Associates, and Xerox.
- Savings numbers not available as of November 1, 2022.
- As of FY22, M-SARA savings are based on NCHEMS' methodology as explained on NC-SARA Cost Savings website. See <https://nc-sara.org/sara-cost-savings>.
- Student tuition savings for the academic year 2021-2022.
- Non-participating state for 2021-2022.

As of 11/1/2022

# MHEC FINANCIALS FY22

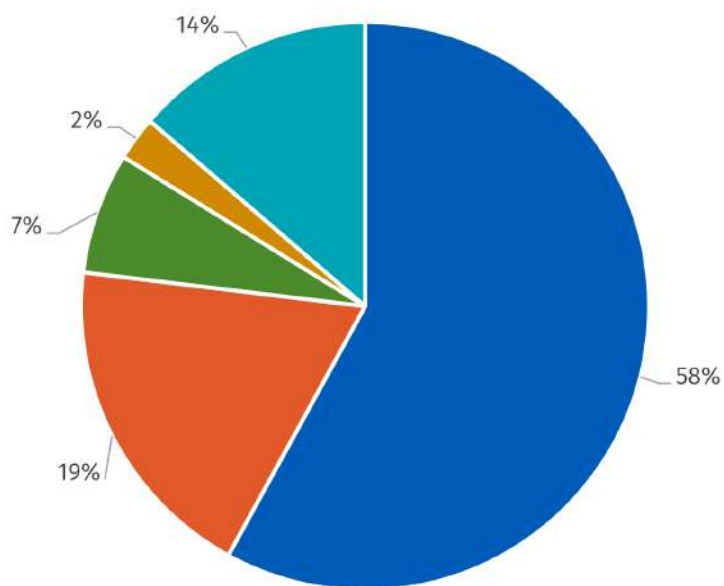
## FY22 ANNUAL OPERATING REVENUE



■ State Commitments ■ Contract ■ Programs ■ Other Revenues

FY22 REVENUE	
State Commitments	\$1,380,000
Contracts	\$1,476,315
Programs	\$1,235,710
Other	\$681,574
<b>TOTAL</b>	<b>\$4,773,599</b>

## FY22 ANNUAL OPERATING EXPENSES



■ Personnel (Salaries & Benefits) ■ Consultant Fees  
 ■ Convening ■ Rent & Leases  
 ■ General

FY22 EXPENSES	
Personnel (Salaries & Benefits)	\$2,440,060
Consultant Fees	\$795,364
Convening	\$289,948
Rent & Leases	\$105,347
General	\$576,242
<b>TOTAL</b>	<b>\$4,206,961</b>

# 2021-22 MHEC COMMISSIONERS

## ILLINOIS

The Hon. Scott Bennett, State Senator, Illinois General Assembly  
5/24/2022 - 1/11/2023

Ms. Mollie Foust, Senior Counselor to the Deputy Governors, Illinois Governor's Office  
10/8/2019 - APOG - Resigned 1/14/2022

Dr. Alice Marie Jacobs, Board Member, Board of Higher Education  
3/5/2019 - Resigned 9/1/2021

The Hon. Katie Stuart, State Representative, Illinois General Assembly  
5/4/2021 - 1/2/2023

Ms. Suzanne Morris, Board Member, Illinois Community College Board  
6/7/2019 - Resigned 4/12/2022

## INDIANA

The Hon. Jon Ford, Senator, Indiana General Assembly  
6/14/2021 - 7/1/2023

The Hon. Jack Jordan, Representative, Indiana General Assembly  
7/1/2020 - 7/1/2022

Dr. Ronald S Rochon, President, University of Southern Indiana  
7/1/2021 - 6/30/2025

Dr. Ken Sauer, Senior Associate Commissioner and Chief Academic Officer, Indiana Commission for Higher Education  
3/27/2017 - APOG

Dr. David W. Wantz, President & CEO, Independent Colleges of Indiana  
2/26/2020 - 2/29/2024 (retired 6/2022)

### Commissioner Alternate

Ms. Teresa Lubbers, Commissioner, Indiana Commission for Higher Education  
1/5/2010 (retired 4/15/2022)

## IOWA

Ms. Nancy Boettger, Regent, Board of Regents, State of Iowa  
6/3/2021 - 6/30/2025

Mr. Derrick R. Franck, Board Member, Iowa Association of Community College Trustees  
7/1/2021 - 7/1/2025

The Hon. Tim Goodwin, Senator, Iowa Legislature  
1/22/2021 - 1/8/2023

Ms. Olivia M.A. Madison, Iowa Governor's Designee  
6/29/2021 - 4/30/2023, APOG

The Hon. Sharon Steckman, Representative, Iowa Legislature  
4/29/2021 - 1/8/2023

### Commissioner Alternates

Mr. Andrew Baumert, Vice President for Marketing and Outreach, Iowa Association of Independent Colleges and Universities  
2/13/2020 - 1/1/2024

The Hon. Jacob Bossman, State Representative, Iowa Legislature  
2/11/2021 - 1/8/2023

Mr. Timothy Fitzgibbon, Senior Vice President, First National Bank  
6/29/2021 - 4/30/2023, APOG

The Hon. Herman Quirmbach, Senator, Iowa Legislature  
2/19/2021 - 1/8/2023

Dr. Mark Wiederspan, Executive Director, Iowa College Aid  
7/1/2021 - 7/1/2023

## KANSAS

The Hon. Barbara Ballard, Representative, Kansas Legislature  
8/5/2021 - 7/1/2023

The Hon. Molly Baumgardner, Senator, Kansas Legislature  
8/5/2021 - 7/1/2023

Dr. Blake Flanders, President and CEO, Kansas Board of Regents  
9/20/2018 - 6/1/2022

Mr. Aaron A. Otto, KS Governor's Designee  
7/5/2019 - APOG

Mr. Allen Schmidt, Board Member, Kansas Board of Regents  
9/16/2021 - 6/30/2022

### Commissioner Alternates

The Hon. Marci Francisco, Senator, Kansas Legislature  
8/5/2021 - 7/1/2023

The Hon. Ken Rahjes Representative, Kansas Legislature  
8/5/2021 - 7/1/2023

## MICHIGAN

Dr. David L. Eisler, President, Ferris State University  
3/26/2021 - 3/18/2025

The Hon. Mark Huizenga, Representative, Michigan Legislature  
1/1/2021 - 12/31/2022

Ms. Brandy M. Johnson, Special Advisor, Sixty by 30, Michigan Department of labor and Economic Opportunity  
4/16/2019 to APOG

The Hon. Kim LaSata, Senator, Michigan Legislature  
1/25/2021 - 1/25/2023

Dr. Bill Pink, President, Grand Rapids Community College  
8/16/2019 - 3/18/2023

### Commissioner Alternates

Dr. Daniel J. Hurley, Chief Executive Officer, Michigan Association of State Universities  
7/1/2015

Cassandra Ulbrich, President, State Board of Education  
1/9/2019 - APOG

## MINNESOTA

The Hon. Connie Bernardy, Representative, Minnesota Legislature  
1/2/2021 - 1/1/2023

Dr. Karen Hanson, Executive Vice President and Provost, University of Minnesota  
3/25/2017 - 1/4/2021

Dr. Michael Goh, Vice President for Equity and Diversity, University of Minnesota  
4/30/2021 - 1/6/2025

Dr. Devinder Malhotra, Chancellor, Minnesota State  
3/3/2021 - 1/6/2025

Mr. Dennis Olson, Commissioner, Minnesota Office of Higher Education  
4/30/2019 - 1/2/2023; APOG

The Hon. David Tomassoni, Senator, Minnesota Legislature  
1/5/2021 - 12/31/2022

### Commissioner Alternates

Mr. Paul Cerkvenik, President, Minnesota Private College Council  
12/8/2014

## MISSOURI

The Hon. John Black, Representative, Missouri General Assembly  
3/18/2020 - 7/1/2021

Dr. Kayla Hahn, Policy Director, Missouri Governor Michael Parson  
2/6/2019 - APOG

The Hon. Cindy O'Laughlin, Senator, Missouri General Assembly  
1/7/2021 - 1/2/2023

Dr. Susan Thomas, President, Truman State University  
6/3/2019 to 1/1/2021

**Commissioner Alternate**

Dr. Zora Mulligan, Commissioner of Higher Education, Missouri Department of Higher Education & Workforce Development  
8/29/2016

APOG = At Pleasure of the Governor



# 2021-22 MHEC COMMISSIONERS

## NEBRASKA

The Hon. John Cavanaugh, Senator, Nebraska  
Legislature  
1/22/2021 – 1/1/2023

Dr. Randolph M. Ferlic, Nebraska Governor's  
Designee  
1/2/2019 – 1/1/2023, APOG

Dr. Deborah Frison, Member, Coordinating  
Commission for Postsecondary Education  
1/2/2019 – 1/1/2023

Dr. Susan M. Fritz, Executive Vice President  
and Provost Emerita, University of  
Nebraska  
1/2/2019 – 1/1/2023

Mr. Heath Mello, Vice President for External  
Relations, University of Nebraska  
6/6/2022- 1/1/2023

The Hon. Lynne Walz, Senator, Nebraska  
Legislature  
1/22/2021 – 1/1/2023

### **Commissioner Alternate**

Dr. Michael Baumgartner, Executive Director,  
Coordinating Commission for  
Postsecondary Education  
9/3/2014

## NORTH DAKOTA

The Hon. Kyle Davison, Senator, North Dakota  
Legislative Assembly  
8/1/2021 – 7/23/2023

Tim Flakoll, North Dakota Governor's  
Designee  
12/15/2016 – APOG

Dr. Mark Hagerott, Chancellor, North Dakota  
University System  
7/1/2019 – 6/30/2023

Mr. Tim Mihalick, Member, State Board of  
Higher Education  
7/1/2021- 6/30/2025

The Hon. Brandy Pyle, Representative, North  
Dakota Legislative Assembly  
8/1/2021 – 7/31/2023

### **Commissioner Alternate**

Dr. James L. Davis, Former President, Turtle  
Mountain Community College  
2/14/2017

## OHIO

The Hon. Rick Carfagna, Representative, Ohio  
Legislature  
1/2/2021 – 1/1/2023 (left legislature  
2/2022)

Mr. Gary Cates, Senior Vice Chancellor,  
Innovation & Enterprise Development,  
Ohio Department of Higher Education  
1/9/2019 – 1/8/2023

The Hon. Jerry Cirino, Senator, Ohio  
Legislature  
2/10/2021 – 12/31/2022

The Hon. Jon Cross, Representative Ohio  
Legislature  
3/8/2022 – 1/1/2023

Mr. Mike Duffey, Vice Chancellor, Ohio  
Department of Higher Education  
1/29/2021 – APOG

Mr. Jack Hershey, President and CEO, Ohio  
Association of Community Colleges  
3/3/2021 to 1/8/2025

### **Commissioner Alternates**

Mr. Bruce Johnson, President,  
Inter-University Council of Ohio  
1/10/2007

## SOUTH DAKOTA

Dr. Michael Cartney, President, Lake Area  
Technical Institute  
1/3/2021 – 12/31/2024

The Hon. Erin Healy, Representative, South  
Dakota Legislature  
3/29/2021 – 12/31/2022

The Hon. V.J. Smith, Senator, South Dakota  
Legislature  
3/29/2021 – 12/31/2022 (resigned 5/2022)

The Hon. Larry J. Tidemann, South Dakota  
Governor's Designee  
1/11/2019 – APOG

Dr. Janelle Toman, Director of  
Communications, South Dakota Board of  
Regents  
9/10/2018 – 6/30/2022 (resigned 4/2022)

### **Commissioner Alternates**

The Hon. Reynold Nesiba, Senator, South  
Dakota Legislature  
3/29/2021 – 12/31/2022

The Hon. Marli Wiese, Representative, South  
Dakota Legislature  
3/29/2021 – 12/31/2022

## WISCONSIN

The David Murphy, Representative, Wisconsin  
State Legislature  
3/29/2021 – 6/30/2023

Dr. Connie Hutchison, Executive Secretary,  
State of Wisconsin Higher Educational  
Aids Board  
7/13/2021 – 7/1/2023

The Hon. Stephen Nass, Senator, Wisconsin  
State Legislature  
3/18/2021 – 1/1/2023

Julie Underwood, Dean of Education,  
University of Wisconsin-Madison  
4/2/2019 – APOG

Dr. Rolf Wegenke, President, Wisconsin  
Association of Independent Colleges and  
Universities  
3/14/2019 – 7/1/2023

### **Commissioner Alternates**

Dr. Morna K. Foy, President, Wisconsin  
Technical College System  
3/11/2013

Mr. Sean P. Nelson, Vice President of Finance,  
University of Wisconsin System  
2/6/2018

APOG = At Pleasure of the Governor

MHEC brings together midwestern states to develop and support best practices, collaborative efforts, and cost-sharing opportunities. Through these efforts it works to ensure strong, equitable postsecondary educational opportunities and outcomes for all.



**MIDWESTERN HIGHER EDUCATION COMPACT**

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VISIT MHEC'S WEBSITE AT: [WWW.MHEC.ORG](http://WWW.MHEC.ORG)