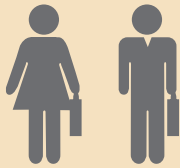


I'm a technology vendor



view current RFPs at mhec.org

We are an innovative technology solution provider

understands MHECTech initiatives and how eligible entities can leverage MHEC contracts



Our technology solution can meet your needs

higher education solution-oriented, innovative BIG ideas



flexible options to meet business requirements



designed to be adaptable as the technology evolves



We are considered for an award from Midwestern Higher Education Compact

responsive proposal meeting each requirement

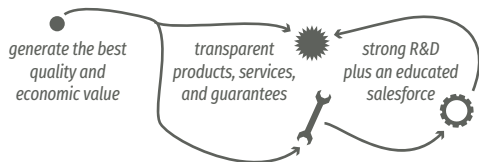


a go-to market strategy with executive sponsorship



negotiate terms and conditions, licensing, and pricing

Our solution will change and adapt with the marketplace



MIDWESTERN HIGHER EDUCATION COMPACT

is a legislatively established interstate compact with broad contracting authority serving as a lead public agency on behalf of our **MEMBER STATES** in collaboration with a committee of subject-matter experts.

We Procure Information Technology



fair and open public competitive bidding process



prepared and evaluated by subject-matter experts



award based on criteria and applicable law

We Enter Into Master Agreements



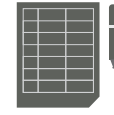
We Manage the Contracts



vendor management and business reviews



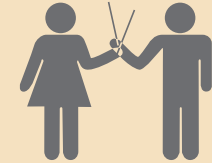
education and awareness



contract compliance and performance

Midwestern Higher Education Compact **FACILITATES A DIRECT RELATIONSHIP** between Technology Vendors and Eligible Entities

I'm an eligible entity



check your eligibility at mhectech.org



I checked mhectech.org AND my entity is eligible

work directly with vendor



no additional membership requirements



minimum discount pricing

My peers evaluated and validated this solution



provides input from beginning to end from higher education CIOs, technical experts, and IT procurement

Simplified procurement process saves time & money

access to contracts awarded through full and open competition



expedites procurement process



minimizes burden on administrative resources

Turn-key solution with options

integrates easily with institutions procurement process



flexible contract for amending terms and negotiating additional discounts



generates the best quality and economic value to fit my needs

MEMBER STATES: ILLINOIS, INDIANA, IOWA, KANSAS, MICHIGAN, MINNESOTA, MISSOURI, NEBRASKA, NORTH DAKOTA, OHIO, SOUTH DAKOTA, WISCONSIN

Technology Contracts

Solutions are guided by chief information officers, technical experts, and IT procurement professionals who are **RECOGNIZED HIGHER EDUCATION LEADERS**. They are forward-leaning, strategic thinkers who run IT well and contribute to broader conversations on the role of technology and the advancement of technology planning.

How it Works



THOUGHT LEADERSHIP

Our Technologies Committee members are educational technology experts and trusted sources who inspire innovative ideas, work collaboratively to prioritize those ideas, and volunteer their time to turn these ideas into reality.



PURCHASING POWER

We leverage the combined volume of as many campuses in our member states to reach favorable agreements with technology vendors.



PRE-NEGOTIATED CONTRACTS

We've developed a competitive and extensive RFP process designed to save our members time and money while making it easier to purchase technology needs.



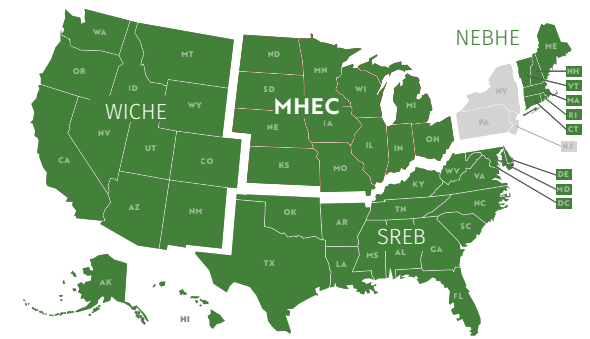
STRATEGIC PLANNING

We continually develop strategic programs that provide easier and quicker access to technology hardware, software, and services.

MHECTECH.ORG

Questions? Contact Nathan Sorensen
612-677-2767 or NATHANS@MHEC.ORG

Eligibility



Higher Education
public and not-for-profit private

Non-Profit Organizations
education-related only

K-12 Districts and Schools

State Governments
Cities, Counties, and Local Subdivisions

47 MEMBER STATES*

*New Jersey, New York, and Pennsylvania do not participate in a higher education compact.

Competitively Priced Contracts

COMPUTERS, HARDWARE & SOFTWARE

- Desktop and Laptop Computers
- Printers and Peripherals
- Software Licensing



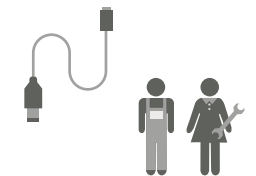
NETWORK / CLOUD

- Cloud Services
- Data & Voice Networking
- SEIM



SERVICES

- Mobile Device Management
- Technology Support Services
- E-Transcripts



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