

## Nathan Jay Sorensen

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**From:** Nathan Jay Sorensen  
**Sent:** Thursday, December 15, 2022 2:03 PM  
**To:** Missi Poynter  
**Cc:** Jennifer Graham; Jennifer Dahlquist  
**Subject:** SAS Institute – MHEC Letter of Intent to Award a Contract

Dear Missi,

Pursuant to the criteria set forth in MHEC's Data Analytics for Student Success, Institutional Efficiencies, and Integration MHEC-RFP-08152022, the selection committee may make a recommendation to negotiate a contract with the successful bidder. This letter is notification that the Midwestern Higher Education Compact intends to enter into contract negotiations with SAS Institute.

A master agreement will be issued contingent upon completion of successful negotiation of the licensing, terms, conditions, and pricing of the solicitation referenced above. A draft of the Master Agreement incorporating the proposal requirements, and SAS Institute's response to the solicitation will be prepared. The Compact's goal is to establish a master agreement by February 2022.

To preserve the integrity of this process, all who are involved, either directly or indirectly, must keep all aspects of the process and proposals confidential, until after the award is final and the Master Agreement is fully executed. Submission and inquiries should be addressed to Nathan Sorensen ([nathans@mhec.org](mailto:nathans@mhec.org)), 612-677-2767.

Thank you for your continued interest in responding to the needs of the Compact's member states.

Sincerely,

Nathan

N. Jay Sorensen, MBA  
Director of Government Contracts  
Midwestern Higher Education Compact  
Phone: 612-677-2767  
[www.mhec.org](http://www.mhec.org)

## Nathan Jay Sorensen

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**From:** Nathan Jay Sorensen  
**Sent:** Thursday, December 15, 2022 2:03 PM  
**To:** Nick Sproull  
**Cc:** Rachele Rickard; Jennifer Dahlquist  
**Subject:** Resultant – MHEC Letter of Intent to Award a Contract

Dear Nick,

Pursuant to the criteria set forth in MHEC's Data Analytics for Student Success, Institutional Efficiencies, and Integration MHEC-RFP-08152022, the selection committee may make a recommendation to negotiate a contract with the successful bidder. This letter is notification that the Midwestern Higher Education Compact intends to enter into contract negotiations with Resultant.

A master agreement will be issued contingent upon completion of successful negotiation of the licensing, terms, conditions, and pricing of the solicitation referenced above. A draft of the Master Agreement incorporating the proposal requirements, and Resultant's response to the solicitation will be prepared. The Compact's goal is to establish a master agreement by February 2022.

To preserve the integrity of this process, all who are involved, either directly or indirectly, must keep all aspects of the process and proposals confidential, until after the award is final and the Master Agreement is fully executed. Submission and inquiries should be addressed to Nathan Sorensen ([nathans@mhec.org](mailto:nathans@mhec.org)), 612-677-2767.

Thank you for your continued interest in responding to the needs of the Compact's member states.

Sincerely,

Nathan

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