



2019-2020

ANNUAL REPORT

to the Member States



FROM THE PRESIDENT & CHAIR



SUSAN G. HEEGAARD



OLIVIA M.A. MADISON

We are pleased to provide you with the MHEC 2019-2020 Annual Report and share the significant work that MHEC staff, commission leaders, committee members, and the commission accomplished during a year of unyielding upheaval in every aspect of life.

MHEC faced substantial challenges this year and managed to successfully combine traditional methods with new approaches and opportunities to communicate, accomplish work, and achieve our goals. We held in-person and later video-based state meetings that engaged state commissioners in meaningful discussions. MHEC advanced its mission to sustain and advance affordable, high-quality education for students within MHEC states and beyond. We

continued to provide significant cost savings through our programs and contracts –this year savings amounted to over \$141.10M for our member states.

Throughout the year we utilized our new Strategic Framework, to guide our overall efforts and now look to develop a new communications approach tied to our framework and informed by commissioner and staff feedback. Our outstanding, innovative, and hard-working staff quickly adapted to these difficult times with positive spirit and dedication to MHEC's mission. We also thank our outgoing officers (Chair Olivia Madison, Vice Chair David Eisler, Treasurer Rick Carfagna, and Past Chair Ken Sauer) and appreciate their dedicated leadership, wise advice and counsel, and support as we navigated this daunting year. We benefited from the work of our two commission committees, Finance and Audit (chaired by Representative Carfagna) and Ad Hoc Governance (chaired by Representative Ballard). They worked hard to provide additional structure, clarity, accountability, and focus to the Commission's finances and organization. MHEC also has highly valued committees of volunteer practitioners and experts that support and provide expertise for our diverse contracts and programs.

Fortunately for now, MHEC's current financial situation is strong with a healthy revenue mix from its members states, contract and program revenue, and growing philanthropic support. As a result, the Commission approved a one-year postponement of the upcoming 1.5% State Commitment increase.

Our national leadership and collaborations remain strong with the Council of State Governments - Midwest Office, Midwestern Legislative Conference, State Higher Education Executive Officers Association, and Higher Learning Commission as well as with our sister compacts, the New England Board of Higher Education, the Southern Regional Education Board, and the Western Interstate Commission for Higher Education. We also benefited from philanthropic support for several initiatives, including two significant grants from the Hewlett Foundation and Ascendium Education Group, Inc. to support Open Education Resources (OER) and credential transparency.

We are grateful to all who have helped MHEC learn, grow and change for the better this year. In conclusion, MHEC is committed to identifying how we may best serve, support and add value to our member states and provide ways for sharing innovative educational approaches and program participation. We have every reason to look forward to a successful 2020-21 as we continue our commitment to higher education throughout the Midwest.

Sincerely,

A handwritten signature in black ink that reads "Susan G. Heegaard".

Susan G. Heegaard
MHEC President

A handwritten signature in black ink that reads "Olivia M.A. Madison".

Olivia M.A. Madison
MHEC Chair, 2019-2020
Professor Emerita and Dean Emerita
of Library Service
Iowa State University

COMPACT BACKGROUND & CONTEXT

Vision

MHEC members collaborate to address the region's most pressing challenges in higher education and transform educational opportunities so that people and communities thrive.

Mission

MHEC brings together midwestern states to develop and support best practices, collaborative efforts, and cost-sharing opportunities. Through these efforts it works to ensure strong, equitable postsecondary educational opportunities and outcomes for all.

Who MHEC Serves

MHEC is comprised of member states from the midwestern United States. MHEC works with and for a variety of stakeholders within and across member states, including higher education system leaders, state policymakers, legislators, and institutional leaders, while always maintaining a focus on students and their success.

How MHEC Works

MHEC's strategic approach highlights member states' strong desire for collaboration, effectiveness, and efficiency. MHEC believes that collaborative actions informed by research and best practices are the catalyst for improving quality, accessibility, relevance, and affordability of postsecondary educational opportunities. MHEC does this primarily through the following approaches: convenings, programs, research, and cost-savings contracts. Increasingly, MHEC looks to leverage these approaches in conjunction with each other to serve its strategic priorities.

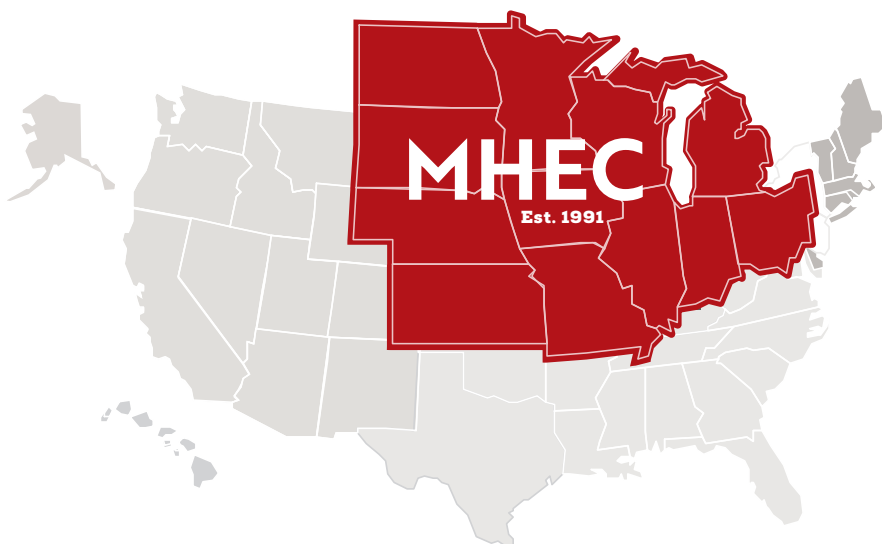
Created in the early 1990s, the Midwestern Higher Education Compact was established through the enactment of legislation recommended by the Midwestern Legislative Conference of The Council of State Governments and is funded by member state commitments, program income, and foundation grants.

All 12 eligible Midwestern states defined by the Compact have passed legislation to become members. The states align with the Midwestern Legislative Conference region and the Midwest Census region.

The convenings, programs, contracts, and policy & research originating through the Compact are available to all public and private nonprofit institutions of higher education in the Midwest. When the opportunity emerges, MHEC also extends some contracts to K-12 districts and schools, cities, states, and local governments.

Uniquely governed by a 60-member commission of legislators, governors' representatives, and higher education leaders, two of the Compact's commissioners are appointed by each state's legislature and three are generally appointed by each state's governor. Representation also includes 21 commissioner alternates.

The entire commission meets annually and the commission's Executive Committee meets semiannually. Meeting locations rotate among the member states.



*North Dakota and South Dakota are members of both MHEC and the Western Interstate Commission for Higher Education (WICHE).

CONVENING

MHEC provides convening opportunities for member states to connect for the purpose of exchanging expertise, sharing ideas and experiences, and collaboratively pursue efforts that help further higher education. This leads to programs and activities that produce outcomes and results ranging from the dissemination of knowledge and expertise about practical solutions, to leveraging the collective purchasing power of the region to achieve efficiencies and savings. MHEC covers the cost of these meetings, for commissioners and committee members, including the travel expenses of participating attendees.

COMMISSION MEETINGS

Once a year MHEC convenes its full governing body to conduct Commission business, learn about what is happening in the other MHEC states, showcase higher education related state and regional success stories, hear presentations on the ever-changing higher education landscape, and exchange best practices on higher education issues facing the Midwest. A policy focus on pressing issues featuring experts and their presentations is a part of the annual meeting. Along with the MHEC Commissioners, MHEC invites other legislators and higher education leaders from the region to attend. The Executive Committee meets twice annually.

ANNUAL STATE VISITS

At least once a year the MHEC staff visit each member state of the Compact typically in the state capitol city, to hold a meeting with that state's commissioners. Key legislative leaders, as well as state higher education officials are also invited to attend these meetings. During these meetings staff reports on MHEC activities taking place in each state, listens to ideas and concerns, and shares ways to better leverage MHEC.

ADVISORY COMMITTEES CONVENE

MHEC brings together committees of practitioners and subject-matter experts with regularity to share knowledge and expertise on issues facing higher education, advise the Compact, and brainstorm on ways to address these issues. These committees help

to continually improve and evaluate programs and contracts, enabling members to problem solve with similarly situated thought leaders in their field. For example, over the past year MHEC hosted colleagues from around the region for the Master Property Program's Loss Control Workshop, Midwestern-State Authorization Reciprocity Agreement Annual Meeting and Multistate Compact on Military Credit (MCMC) Annual Meeting.

VIRTUAL MEETINGS AND WEBINARS

This past year, virtual meetings were a key way in which MHEC members engaged with one another. MHEC offered numerous ways to connect with stakeholders throughout the Midwest and beyond via virtual meetings and webinars that addressed pressing issues throughout the region. Topics included: the impact of COVID-19 and the accompanying challenges and opportunities for higher education, broadband access, accessibility, and Open Educational Resources (OER) for career and technical education.

In an effort to develop greater alignment, the Compact's policy related programs and research areas were combined this past year.

CONCURRENT ENROLLMENT

Concurrent enrollment (also referred to as dual enrollment) provides high school students the opportunity to take college credit-bearing courses.

MHEC has brought together member states to gather input and develop a collective voice to address the Higher Learning Commission's (HLC) recent guidelines on more stringent faculty qualifications by 2023. This change requiring teachers to attain additional credentials in order to teach such courses, has presented significant access challenges for students in many states.

MHEC staff continue to work with stakeholders and HLC to find common ground and practical resolution to this challenge and support three advisory groups to address different aspects of the teacher supply dilemma.

Next steps include:

- **Thought Paper.** MHEC staff are developing a thought paper showcasing innovative ways institutions are developing graduate courses and programs for current and aspiring concurrent enrollment instructors.
- **Searchable Course Database.** MHEC and the Northeast Wisconsin Educational Resource Alliance (NEWERA) aim to launch an interactive web-based search tool, Graduate Credit Quest (GCQ), which will allow teachers from all 12 MHEC states to search for online graduate courses offered by Midwestern universities and designed to help them meet HLC's credentialing expectations.
- **Events and Opportunities.** MHEC is working with the National Alliance of Concurrent Enrollment Partnerships (NACEP) and the College in the High Schools Alliance (CHSA) to create more events and opportunities to address the teacher pipeline

issue, examine state level concurrent enrollment practice and policy alignments, and promote the use of Open Educational Resources (OER) in concurrent enrollment courses.

MULTI-STATE COLLABORATIVE ON MILITARY CREDIT

MCMC facilitates an interstate partnership of the 12 Midwestern Higher Education Compact (MHEC) states plus Kentucky (other states are welcome to join) focused on translating competencies acquired by military-connected students and veterans to college credentials that lead to successful employment in the civilian workforce. This work was initially supported in 2015 when grants were awarded to MHEC by the Lumina Foundation and the Strada Education to address barriers for military-connected students to access, participation, and completion in postsecondary education.

MCMC in partnership with the National Center for Higher Education Management Systems (NCHEMS), was awarded additional funding of \$25,000 in late 2019 from the National Research Collaborative for Competency-Based Education and Learning and from Lumina Foundation. The funding supported a multi-state scan of military postsecondary credit policies and practices.

OPEN EDUCATIONAL RESOURCES (OER)

(OER) are textbooks and ancillary learning materials accessible via the Internet at little or no cost to students or institutions and openly licensed so that users can modify, share, and retain them. To make the cost of postsecondary education more affordable and effective, many states and institutions have adopted or are seeking to adopt the use of OER.

MHEC has worked to assist states and institutions in OER implementation by creating an advisory committee composed of institutional representatives from across the Midwest.

In 2018, a group of stakeholders gathered for the OER Policy and Implementation Summit for the MHEC states to share OER policy and best practices, analyze status of ongoing efforts, and devise action plans for increasing use of OER in MHEC states. OER-related webinars that reach a wide range of stakeholders and inform them of the work of the 12 state OER teams and other related work nationwide are ongoing.

MHEC and the other three regional compacts—New England Board of Higher Education (NEBHE), Southern Regional Education Board (SREB), and Western Interstate Commission for Higher Education (WICHE)—have received a planning grant from the Hewlett Foundation to devise a nationwide collaborative OER support strategy.

MIDWEST STUDENT EXCHANGE PROGRAM

Since 1994, the Midwest Student Exchange Program (MSEP) offers reduced tuition rates to students in the states of Illinois, Indiana, Kansas, Minnesota, Missouri, Nebraska, North Dakota, and Wisconsin. Michigan is in an inactive status, and Iowa and South Dakota elected not to participate in the 2019-2020 academic year. This program is similar to those offered by the other three regional compacts.

Similar to the other three regional compacts, MSEP serves as the Midwest's largest multi-state tuition reciprocity program allowing students to attend out-of-

state institutions at reduced costs. Public institutions enrolling students under the program agree to charge no more than 150% of the in-state resident tuition rate while private institutions offer a 10% reduction on their tuition rates. Nearly 60 campuses from participating states have opened their doors to students at reduced rates. A comprehensive report is underway, that will include national scan, research and thorough program review to determine the current relevance and value of the program.

Some of the benefits include:

- MSEP savings totaling over \$81.11M for students and their families in FY20. Actual savings through the program varying from institution to institution depending upon the tuition rates.
- 10,986 students participating in the program.

MIDWESTERN-STATE AUTHORIZATION RECIPROcity AGREEMENT (M-SARA)

The Midwestern-State Authorization Reciprocity Agreement, or M-SARA, provides a voluntary, regional approach to state oversight of postsecondary distance education. When states join SARA -- membership is voluntary -- they agree to follow uniform processes for approving their eligible institutions' participation in SARA. They also agree to deal with other states' SARA institutions in a common way. SARA's uniform standards and policies provide benefits to both states and institutions offering distance education in multiple states. Since 2013, this approach has streamlined, improved, and added consistency to the efforts institutions must take to offer distance education programs or courses across state lines, saving people and institutions both time and money. The M-SARA Regional Steering Committee and the Midwestern SARA State Portal Agents meet quarterly, with an annual meeting taking place in July. 49 states, the District of Columbia, Puerto Rico, and the U.S. Virgin Islands are members of SARA.

Some of the benefits include:

- Saving Midwestern institutions an estimated \$16.05M in FY20.
- Participating SARA institutions exceeds 2,000 nationally with 573 of the participating institutions located in MHEC states
- NC-SARA with compact and state involvement launched a Professional Licensure Directory and made it publicly available. The directory provides contact information for five programs (counseling, nursing, psychology, social work, and teacher education) that lead to a professional license.

TECHNOLOGIES COMMUNITY

The MHEC Technologies Community includes a diverse range of technology experts from across the Midwest. Technology's role in higher education is increasingly diverse, continually evolving, and embedded in the day-to-day work of many institutions. Innovators and specialists from technology, academia, students, and administration provide strategic guidance to MHEC on technology-related topics in support of the mission of higher education institutions, systems, and states in the Midwest. The Technologies Executive Committee also provides strategic advice and counsel to MHEC.

Projects were approved and moved forward in the areas of accessibility, technology community, and IT security services.

Some next steps include:

Addressing Regional Technology Needs. Work will continue with The Technologies Executive Committee to identify how to structure MHEC's approach to best serve the technology needs of MHEC states and institutions. Research will also continue on the feasibility of projects such as a pilot programs around digital fluency, universal broadband services, and assessment of institutional demand/need for online program management (OPM) systems.

RESEARCH

MHEC's research efforts are intended to inform institutional and state efforts in improving postsecondary policies, practices, and outcomes. MHEC supports the work of our commissioners, state legislators, executive branch, and agency staff, institutional and system leaders, and the broader community of higher education administrators and researchers in several ways:

- Maintaining a repository of expertise, knowledge, and best practices for guiding policy and practice;
- Conducting applied research and analysis on critical topics in higher education;
- Developing innovative approaches to improve educational opportunity and effectiveness; and
- Providing public outreach and service to institutions and governments.

Some requests and projects are long-term while others are immediate and time sensitive.

Recent initiatives include:

- **Interactive Dashboard.** The online dashboard allows users to select from a comprehensive set of indicators and provides several options to tailor the data, including multiple years, peer state in the U.S., various figure types, disaggregation by race/ethnicity and family income, and easy exporting of figures and tables as a PDF or PowerPoint. MHEC will update the dashboard with data released in 2020 and continue implementing feedback received from interested stakeholders: <https://www.mhec.org/dashboard>.
- **Higher Education in Focus.** This biennial report is intended to inform public discourse on higher education by providing key performance indicators relevant to the goal of increasing educational attainment. Performance indicators are categorized within five key areas of focus: preparation, participation, affordability, completion, and finance.

- *College Student Debt Report: What State and Institutional Leaders Should Know.* MHEC produced a policy report that examines recent trends in student loan debt, the amount of debt accumulated during college by race/ethnicity and family income, research on the effects of debt accumulation, and policy options for institutions and states to reduce student reliance on loans.
- *The Effect of State Appropriations on College Graduation Rates of Diverse Students* study. This national study estimates the effect of state appropriations on the graduation rates of freshman cohorts by race and ethnicity. Results will be presented at a 2021 SHEEO conference on public funding for higher education.
- *Digital Divides at the University: Lessons learned from the COVID-19 Emergency Transition* brief. MHEC produced a research brief on the digital divide and its implications for college students. Findings were presented from large-scale surveys of the COVID-19 emergency transition conducted at Indiana University and The Ohio State University, including both the flagship and regional campuses

College Student Mental Health in the Wake of COVID-19 Initiative. MHEC is exploring a potential collaboration with a research team in Michigan to examine the impact of COVID-19 on student mental health, assess the effectiveness of institutional responses, and provide recommendations for policy and practice.

MHEC welcomes input, ideas, and suggestions regarding our research agenda for the coming years and beyond.

PROGRAMS

MHEC programs are initiated in response to identified needs in one or more of the member states. Bringing together expertise from across the region, MHEC explores activities needed to address the identified needs. Solutions best solved through ongoing interstate cooperation are then developed into MHEC programs. Each MHEC program provides the program participants with governance and leadership structures to guide and maintain programmatic outcomes, often there is a cost savings component.

PROPERTY INSURANCE

MHEC's Master Property Program (MPP), developed in 1994, broadens property insurance coverage, reduces costs, and encourages improved asset protection strategies for Midwestern 2- and 4-year colleges and universities. More than 180 campuses with total insured values of nearly \$83B participate in the MPP.

Under the direction of the MPP Leadership Committee, composed of representatives of the member institutions, the MPP is a premier property insurance program for institutions from MHEC, the Western Interstate Commission for Higher Education (WICHE), the New England Board of Higher Education (NEBHE), and the Southern Regional Education Board (SREB). The program is focused on strategic growth, program stability, and member value. MPP underwriting is supplied by multiple worldwide underwriters and Marsh, Inc. provides program administration, supported by Captive Resources, Inc.

As demonstrated by benchmarking, the costs continue to remain below industry averages due to the program's volume and asset protection strategies tailored to higher education institutions.

Some program highlights include:

- Despite a challenging property insurance market and several large property losses occurring over the past two years, the MPP experienced a successful July 1 renewal. The market has further hardened as a result of many natural disasters that have occurred in the past several years nationwide.

- More than \$10.2M was saved by participating institutions in the MHEC region.
- The 22nd Annual Loss Control Workshop included over 150 MPP participants including campus risk managers and fiscal officers, as well as personnel from campus legal, physical plant, facilities, and purchasing departments.

Upcoming plans include:

MPP Leadership is beginning to discuss 2021 renewal strategies. In addition a Captive Review Project is underway to review the future of the MPP captive and what it should look like.

HEALTH INSURANCE SOLUTIONS

The Compact's student health insurance solutions program, MHECare, was created in conjunction with MHEC's Student Health Benefits Advisory Committee, a network of institutional peers, health center professionals, and risk managers focused on student health. MHECare provides campuses that offer students a school-sponsored plan the flexibility to tailor plans specifically to meet the needs of their students with national carrier UnitedHealthcare StudentResources.

As states continue to adjust to changes due to the Affordable Care Act, MHECare campuses are well-served by a carrier that is compliant and fully equipped to rapidly respond to changes in regulations. Campuses can leverage MHECare knowing that MHEC has performed its due diligence through a comprehensive and extensive RFP process, enabling student health administrators the opportunity to spend their time focused on efforts that will directly impact and benefit students.

Similar to other MHEC programs, MHECare is also available to postsecondary institutions of MHEC's sister compact regions in the New England Board of Higher Education (NEBHE), the Southern Regional Education Board (SREB), and the Western Interstate Commission for Higher Education (WICHE).

MHEC also provides an option with IXSolutions for private student health insurance exchanges for

PROGRAMS

those institutions, in the MHEC region only, that are unable to offer a school-sponsored plan. Through a private health insurance exchange, campuses can offer students multiple coverage options, provide support from insurance experts, and save valuable administrative time.

Thirty campuses from across the U.S. participate for the 2020-21 school year through the option with UnitedHealthcare StudentResources and six campuses are providing the IXSolutions private exchange to their students. While enrollment numbers are not yet available for the current academic year, in 2019-2020, MHECare provided coverage to over 38,000 students.

Next steps include:

Student Insurance Solutions RFP. The Student Health Benefits Advisory Committee issued the MHECare

Student Insurance Solutions RFP. The purpose of the RFP is threefold. First, the existing agreement with UnitedHealthcare StudentResources is nearing conclusion and requires bidding for the primary carrier offering student health insurance for institutions with school-sponsored insurance plans. Second, the current contract with IXSolutions that affords institutions the ability to offer a private student health insurance exchange is also nearing conclusion and requires bidding. Third, the committee is seeking providers that can offer institutions virtual mental health services.

CONTRACTS

MHEC's approach to education technology contracts provides agreements that are a product of a representative group of stakeholders from the higher education technology community. A competitive sourcing process is conducted that leverages the potential purchasing power of the 12 MHEC member states. Most contracts are available to other regional compacts: New England Board of Higher Education (NEBHE); the Southern Regional Education Board (SREB); and the Western Interstate Commission for Higher Education (WICHE) member states.

The end result is a master agreement that facilitates a direct relationship between the technology providers and institutions and contains discounted pricing as well as terms and conditions that are better than most higher education institutions can negotiate individually. Established price ceiling for purchases, with additional discounts often available from vendors for special or large order purchases.

By entering into agreements for the benefit of its member states, MHEC provides institutions with a procurement tool that allows more flexibility while still maintaining compliance with applicable procurement statutes. MHEC has adopted a policy that requires MHEC contracts to be awarded based on competitive bid requirements that are consistent with the statutory procurement rules of the Compact member states.

The process is designed to minimize the burden on administrative resources for institutions in the 12 MHEC member states, saving both time and money, while expediting technology acquisitions. Competitive solicitations are integrated with the institutions' procurement process that includes negotiated Master Agreement terms and conditions, licensing, and pricing. Additionally, it allows an institution to focus most of its energy on finding the technology solution that best fits its needs instead of the contract itself.

Current Contracts include:

- Computers: Dell, HP Enterprise, HP Inc., Lenovo United States, Lenovo Global, and Oracle

- Data and Networking Initiatives: Alcatel-Lucent/Dice Communications, Ciena/Walker and Associates, Inc., Dell, and HP Enterprise
- Printers and Peripherals: HP Inc. and Xerox
- Security Event and Information Management (SEIM): MicroFocus (Novell)
- Services: Info-Tech Research Group and Parchment
- Software: Arrow Electronics/CommVault, Arrow Electronics/VMware, Corel Corporation, Micro Focus (Novell), Oracle, and SAS

MHEC's technology efforts saved entities in the MHEC region over \$36.83M in FY20 and showed strong usage across all its technology contracts with over \$585M nationally in sales.

MHEC continually develops strategic contracts that provide easier and quicker access to IT hardware, software, and services. Anticipated IT solicitations over the next year encompass digital credentialing solutions, research and advisory services, IT security services, and creative software. Each of the categories will be thoroughly researched, scope of the objective defined, vendor environment scanned, and input from the higher education community will be included.

Details on MHEC technology contracts may be accessed at: <https://www.mhec.org/contracts/technology>.

The following pages provide detail regarding our cost savings programs, budget, and lists of the many commissioners and committee volunteers who generously give of their time to support our programs and add significant value to our organization overall.

MHEC Annual Estimated Savings for Entities and Citizens

MHEC Member States	2019-2020 Annual State Commitment	Total Annual Savings	Contracts			Programs		
			Computing Hardware ¹	Computing Software ²	Technology Services ³	Master Property Program ⁴	Midwest Student Exchange Program ⁵	Midwestern-State Authorization Reciprocity Agreement ⁶
Illinois	115,000	55,073,853	8,231,120	173,864	113,774	183,056	43,756,039	2,616,000
Indiana	115,000	8,668,274	5,847,913	91,027	73,062	NP ⁷	1,256,272	1,400,000
Iowa	115,000	1,853,113	598,102	15,323	11,625	12,063	NP ⁷	1,216,000
Kansas	115,000	12,161,060	881,463	58,157	12,398	4,811,755	5,293,287	1,104,000
Michigan	115,000	14,843,486	7,676,868	83,135	73,476	126,349	5,227,658	1,656,000
Minnesota	115,000	9,715,329	2,579,477	635,757	65,268	NP ⁷	4,738,827	1,696,000
Missouri	115,000	15,352,492	3,465,744	98,704	2,555	1,223,210	8,618,279	1,944,000
Nebraska	115,000	9,295,174	1,154,343	176,244	6,433	629,321	6,664,833	664,000
North Dakota	115,000	1,103,934	103,195	44,413	506	NP ⁷	603,820	352,000
Ohio	115,000	6,646,987	1,941,334	127,528	18,294	113,953	2,341,878	2,104,000
South Dakota	115,000	121,877	87,478	34,036	363	NP ⁷	NP ⁷	NP ⁷
Wisconsin	115,000	6,272,336	1,961,611	342,008	46,117	NP ⁷	2,618,600	1,304,000
Program Totals	\$1,380,000	\$141,107,915	34,528,648	\$1,880,196	\$423,871	\$7,099,707	\$81,119,493	\$16,056,000

FOOTNOTES:

1. Contracts include: Dell, HP, Lenovo, Alcatel-Lucent, Ciena /Walker and Associates, and Xerox.
2. Contracts include: Novell/MHEC Collaborative Program, Oracle, Arrow/VMWare, SAS, and Corel.
3. Contracts include: Info-Tech Research Group and Parchment.
4. Based on premium and loss information as of June 30, 2020.
5. Student tuition savings for the academic year 2019-2020.
6. Savings does not include personnel and travel cost savings.
7. Non-participating state for 2019-2020.

MHEC Cumulative Estimated Savings for Entities and Citizens through June 2020

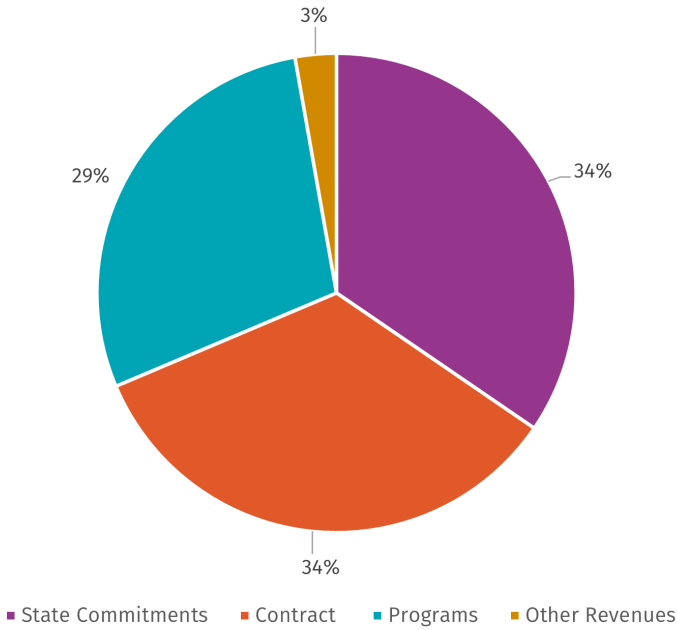
MHEC Member States	Contracts				Programs			Cumulative State Savings	What Member States Paid Cumulative (State Commitment)
	Computing Hardware ¹	Computing Software ²	Technology Services ³	Legacy Initiatives ⁴	Master Property Program ⁵	Midwest Student Exchange Program ⁶	State Authorization Reciprocity Agreement ⁷		
Illinois Member Since 8/20/1991	106,706,782	7,034,692	3,517,165	15,672,186	50,052,923	270,848,350	9,912,000	463,744,098	2,512,000
Indiana Member Since 3/14/1996	38,718,790	3,288,756	2,732,478	5,358,571	440,095	11,262,767	5,360,000	67,161,457	2,222,000
Iowa Member Since 6/6/2005	7,324,478	396,479	23,024	231,371	554,190	-	4,776,000	13,305,542	1,490,000
Kansas Member Since 4/25/1990	11,017,423	2,167,403	156,535	3,025,262	26,825,389	83,592,639	4,368,000	131,152,651	2,512,000
Michigan Member Since 7/24/1990	61,767,203	4,085,238	3,623,985	43,222,866	17,374,350	62,259,581	5,760,000	198,093,222	2,512,000
Minnesota Member Since 4/26/1990	22,513,920	5,772,372	564,699	10,876,074	15,306,381	54,821,655	6,440,000	116,295,100	2,512,000
Missouri Member Since 5/9/1990	27,784,776	2,243,053	47,636	5,484,930	42,550,922	66,226,645	7,368,000	151,705,961	2,512,000
Nebraska Member Since 6/5/1991	6,605,532	1,829,487	64,111	2,127,919	13,370,168	80,322,508	2,656,000	106,975,724	2,512,000
North Dakota Member Since 4/22/1999	1,732,157	991,812	32,087	1,000,822	-	5,874,622	1,408,000	11,039,500	1,990,000
Ohio Member Since 1/9/1991	31,824,128	3,956,395	1,578,703	32,198,285	463,660	5,260,367	8,104,000	83,385,538	2,512,000
South Dakota Member Since 3/13/2008	651,891	458,946	5,313	NA	492,535	-	-	1,608,685	1,240,000
Wisconsin Member Since 4/18/1994	22,743,333	1,394,474	438,782	6,747,463	-	45,322,672	5,328,000	81,974,725	2,338,000
TOTAL	\$339,390,413	\$33,619,105	\$12,784,518	\$125,945,750	\$167,430,613	\$685,791,806	\$61,480,000	\$1,426,442,204	\$26,864,000

FOOTNOTES:

1. Contracts include: Dell, HP, Lenovo, Juniper, Enterasys, Systemax, Mitel, Sun, EIQ, Alcatel-Lucent, Ciena/Walker and Associates, and Xerox.
2. Contracts include: Novell/MHEC Collaborative Program, Oracle, Corel, Arrow/VMWare, SAS, and Open Systems.
3. Contracts include: Info-Tech Research Group, Parchment, and CampusEAI.
4. Expired contracts include: office products, telecommunications, equipment maintenance, and academic scheduling, interactive video, and APN.
5. Based on premium and loss information as of June 30, 2020.
6. Iowa State University asked MHEC to bid their property insurance for FY 2009. The MHEC bid, with a much lower deductible, was \$186,205 less per year than ISU was paying. ISU selected their current carrier at a price of \$858,824 or \$201,532 less than paid in FY 2008.
7. In 2009, 2012, and 2013, SD Office of Risk Management requested a quote for property insurance at its six SD Regent institutions. Even though the SD Offices of Risk Management kept its current carrier, they indicated the MHEC quotes saved the institutions \$85,000, \$239,302, and \$168,233 respectively.
8. Student tuition savings through the academic year 2019-2020.
9. Savings does not include personnel and travel cost savings.

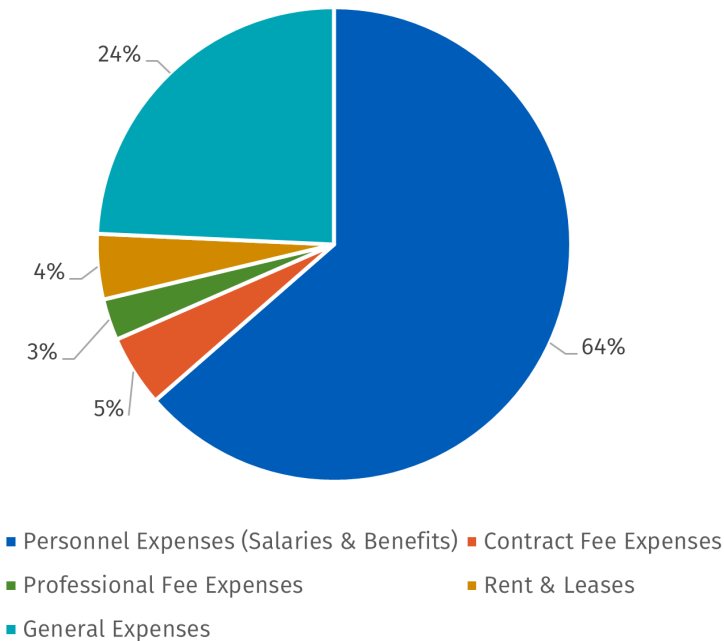
MHEC FINANCIALS FY20

FY20 REVENUE



FY20 REVENUE	
State Commitments	\$1,380,000
Contracts	\$1,361,777
Programs	\$ 1,141,697
Other Income	\$111,182
TOTAL	\$3,994,656

FY20 EXPENSES



FY20 EXPENSES	
Personnel Expenses (Salaries & Benefits)	\$2,285,356
Contract Fee Expenses	\$174,944
Professional Fee Expenses	\$101,704
Rent & Leases	\$160,019
General Expenses	\$872,516
TOTAL	\$3,594,539

2019-20 MHEC COMMISSIONERS

ILLINOIS

- The Hon. La Shawn K. Ford, State Representative, Illinois General Assembly
3/12/2019 - 1/2/2021
- Ms. Mollie Foust, Senior Counselor to the Deputy Governors, Illinois Governor's Office
10/8/2019 - APOG
- Dr. Alice Marie Jacobs, Board Member, Board of Higher Education
3/5/2019 - 1/1/2023
- The Hon. Pat McGuire, Senator, Illinois General Assembly
3/25/2019 - 1/13/2021
- Ms. Suzanne Morris, Board Member, Illinois Community College Board
6/7/2019 - 7/1/2023

INDIANA

- Dr. Charles R. Johnson, President, Vincennes University
3/27/2017 - 2/1/2021
- The Hon. Jack Jordan, Representative, Indiana General Assembly
7/1/2020 - 7/1/2022
- Dr. Ken Sauer, Senior Associate Commissioner and Chief Academic Officer, Indiana Commission for Higher Education
3/27/2017 - APOG
- Dr. David W. Wantz, President & CEO, Independent Colleges of Indiana
2/26/2020 - 2/9/2024
- The Hon. Andy Zay, Senator, Indiana General Assembly
6/28/2019 - 7/1/2021

Commissioner Alternate

- Ms. Teresa Lubbers, Commissioner, Indiana Commission for Higher Education
1/5/2010

IOWA

- Ms. Nancy Boettger, Regent, Board of Regents, State of Iowa
5/3/2017 - 6/30/2021
- Mr. Derrick R. Franck, Board Member, Iowa Association of Community College Trustees
7/1/2017 - 7/1/2021
- Ms. Olivia M.A. Madison, Iowa Governor's Designee
5/1/2019 - 4/30/2021, APOG
- The Hon. Joe Mitchell, Representative, Iowa Legislature
1/31/2019 - 1/10/2021
- The Hon. Herman Quirmbach, Senator, Iowa Legislature
1/14/2019 - 1/10/2021

Commissioner Alternates

- Mr. Andrew Baumert, Vice President for Marketing and Outreach, Iowa Association of Independent Colleges and Universities

2/13/2020 - 1/1/2024

- Mr. Todd Brown, Division Administrator, Financial Aid Program Administration, Iowa College Student Aid Commission
7/25/2017 - 7/1/2021
- Mr. Timothy Fitzgibbon, Senior Vice President, First National Bank
5/1/2019 - 4/30/2021, APOG
- The Hon. Carrie Koelker, Senator, Iowa Legislature
2/6/2019 - 1/10/2021
- The Hon. Sharon Steckman, Representative, Iowa Legislature
5/6/2019 - 1/10/2021

KANSAS

- The Hon. Barbara Ballard, Representative, Kansas Legislature
11/4/2019 - 7/1/2021
- The Hon. Molly Baumgardner, Senator, Kansas Legislature
11/4/2019 - 7/1/2021
- Dr. Blake Flanders, President and CEO, Kansas Board of Regents
9/20/2018 - 6/1/2022
- Mr. Aaron A. Otto, KS Governor's Designee
7/5/2019 - APOG
- Dr. Helen VanEtten, Board Member, Kansas Board of Regents
9/20/2018 - 6/1/2022

Commissioner Alternates

- The Hon. Marci Francisco, Senator, Kansas Legislature
11/4/2019 - 7/1/2021
- The Hon. Ken Rahjes Representative, Kansas Legislature
11/4/2019 - 7/1/2021

MICHIGAN

- Dr. David L. Eisler, President, Ferris State University
6/8/2017 - 3/18/2021
- Ms. Brandy M. Johnson, Postsecondary and Workforce Policy Advisor, Michigan Office of the Governor
4/16/2019 to APOG
- The Hon. Kim LaSata, Senator, Michigan Legislature
4/8/2019 - 12/31/2020
- Dr. Bill Pink, President, Grand Rapids Community College
8/16/2019 - 3/18/2023
- The Hon. Scott VanSingel, Representative, Michigan Legislature
2/8/2019 - 12/31/2020

Commissioner Alternates

- Dr. Daniel J. Hurley, Chief Executive Officer, Michigan Association of State Universities
7/1/2015
- Casandra Ulbrich, President, State Board of Education

1/9/2019 - APOG

MINNESOTA

- The Hon. Paul T. Anderson, Senator, Minnesota Legislature
2/7/2019 - 12/31/2020
- The Hon. Connie Bernardy, Representative, Minnesota Legislature
2/1/2019 - 1/5/2021
- Dr. Karen Hanson, Executive Vice President and Provost, University of Minnesota
3/25/2017 - 1/4/2021
- Dr. Devinder Malhotra, Chancellor, Minnesota State
10/5/2017 - 1/4/2021
- Mr. Dennis Olson, Commissioner, Minnesota Office of Higher Education
4/30/2019 - 1/2/2023; APOG

Commissioner Alternates

- The Hon. Lyndon Carlson, Representative, Minnesota State Legislature
5/5/2015
- Mr. Paul Cerkvenik, President, Minnesota Private College Council
12/8/2014

MISSOURI

- The Hon. John Black, Representative, Missouri General Assembly
3/18/2020 - 7/1/2021
- Dr. Kayla Hahn, Policy Director, Missouri Governor Michael Parson
2/6/2019 - APOG
- The Hon. Gary Romine, Senator, Missouri General Assembly
1/15/2019 - Resigned seat 1/30/2020*
- Dr. Susan Thomas, President, Truman State University
6/3/2019 to 1/1/2021
- Dr. Margie Vandeven, Commissioner of Education, Missouri Department of Elementary and Secondary Education
6/3/2019 - Appointment unconfirmed by the Senate*

Commissioner Alternate

- Dr. Zora Mulligan, Commissioner of Higher Education, Missouri Department of Higher Education & Workforce Development
8/29/2016

NEBRASKA

- Dr. Randolph M. Ferlic, Nebraska Governor's Designee
1/2/2019 - 1/1/2023, APOG
- Dr. Deborah Frison, Chair, Coordinating Commission for Postsecondary Education
1/2/2019 - 1/1/2023
- Dr. Susan M. Fritz, Executive Vice President and Provost, University of Nebraska
1/2/2019 - 1/1/2023
- The Hon. Rick Kolowski, Senator, Nebraska Legislature

2019-20 MHEC COMMISSIONERS

1/25/2019 – 1/2/2021

The Hon. Julie Slama, Senator, Nebraska
Legislature
1/25/2019 – 1/2/2021

Commissioner Alternate

Dr. Michael Baumgartner, Executive Director,
Coordinating Commission for
Postsecondary Education
9/3/2014

NORTH DAKOTA

The Hon. Kyle Davison, Senator, North Dakota
Legislative Assembly
6/19/2019 – 6/30/2021

Tim Flakoll, North Dakota Governor's
Designee
12/15/2016 – APOG

Dr. Mark Hagerott, Chancellor, North Dakota
University System
7/1/2019 – 6/30/2023

The Hon. Dennis Johnson, Representative,
North Dakota Legislative Assembly
6/19/2019 – 6/30/2021

Mr. Tim Mihalick, Member, State Board of
Higher Education
7/21/2020 – 6/30/2021

*Mr. Don Morton, Member, State Board of
Higher Education
7/1/2017 - Term ended with the SBHE.*

Commissioner Alternate

Dr. James L. Davis, Former President, Turtle
Mountain Community College
2/14/2017

OHIO

The Hon. Rick Carfagna, Representative, Ohio
Legislature
3/4/2019 – 1/2/2021

Mr. Gary Cates, Senior Vice Chancellor,
Innovation & Enterprise Development,
Ohio Department of Higher Education
1/9/2019 – 1/8/2023

Dr. Stephanie Davidson, Vice Chancellor,
Academic Affairs, Ohio Department of
Higher Education
1/15/2019 – APOG

Mr. Jack Hershey, President and CEO, Ohio
Association of Community Colleges
1/9/2017 to 1/8/2021

The Hon. Stephanie Kunze, Senator, Ohio
Legislature
4/15/2019 – 12/31/2020

Commissioner Alternates

Mr. Bruce Johnson, President,
Inter-University Council of Ohio
1/10/2007

Dr. David Ponzit, President Emeritus,
Sinclair Community College
10/30/2007

SOUTH DAKOTA

Dr. Michael Cartney, President, Lake Area
Technical Institute
8/7/2017 – 1/2/2021

The Hon. Erin Healy, Representative, South
Dakota Legislature
3/29/2019 – 12/31/2020

The Hon. V.J. Smith, Senator, South Dakota
Legislature
3/29/2019 – 12/31/2020

Mr. Larry J. Tidemann, Chair, South Dakota
Governor's Designee
1/11/2019 – APOG

Dr. Janelle Toman, Director of
Communications, South Dakota Board of
Regents
9/10/2018 – 6/30/2022

Commissioner Alternates

The Hon. Reynold Nesiba, Senator, South
Dakota Legislature
3/29/2019 – 12/31/2020

The Hon. Marli Wiese, Representative, South
Dakota Legislature
3/29/2019 – 12/31/2020

WISCONSIN

The Hon. Joan Ballweg, Representative,
Wisconsin State Legislature
10/2/2019 – 6/30/2021

Dr. Connie Hutchison, Executive Secretary,
State of Wisconsin Higher Educational
Aids Board
6/25/2019 – 7/1/2021

The Hon. Stephen Nass, Senator, Wisconsin
State Legislature
2/21/2019 – 1/1/2021

Julie Underwood, Dean of Education,
University of Wisconsin-Madison
4/2/2019 – APOG

Dr. Rolf Wegenke, President, Wisconsin
Association of Independent Colleges and
Universities
3/14/2019 – 7/1/2023

Commissioner Alternates

Dr. Morna K. Foy, President, Wisconsin
Technical College System
3/11/2013

Mr. Sean P. Nelson, Vice President of Finance,
University of Wisconsin System
2/6/2018

2019-20 MHEC COMMITTEES

M-SARA REGIONAL STEERING COMMITTEE

Jennifer Armour, Kansas Board of Regents, KS
Gretchen Bartelson, Northwest Iowa Community College, IA (Chair)
Stephanie Davidson, Ohio Department of Higher Education, OH
Kathleen Fimple, Coordinating Commission for Postsecondary Education, NE
Chris Foley, Indiana University, IN
Morna Foy, Wisconsin Technical College System, WI
Shellie Haut, Central Michigan University, MI
Robin Hemenway, Saint Mary's University of Minnesota, MN
Lisa Johnson, North Dakota University System, ND
Mary Kochleft, Xavier University, OH
Susan Landers, College of DuPage, IL
Nkechi Onwuameze, Illinois Board of Higher Education
Ken Sauer, Indiana Commission for Higher Education, IN
Betsy Talbot, Minnesota Office of Higher Education, MN
Laura L. Vedenhaupt, Missouri Department of Higher Education & Workforce Development, MO
Sue Huppert, Des Moines University, IA
Mike Michaelis, Fort Hays State University, KS
Jerry Rostad, North Dakota University System, ND

MASTER PROPERTY PROGRAM (MPP) LEADERSHIP COMMITTEE

Joseph Rayzor, University of Northern Iowa, IA (Chair)
Craig Kispert, Seattle Pacific University, WA (Vice Chair)
Kevin Harford, University of Nebraska, NE
Tina Harlan, University of Illinois, IL
Ruth Kemper, Northwest Missouri State University, MO
Mike McKay, Ferris State University, MI
Mary Nippe, Southern Illinois University, IL

Michael Rosenberg, University of Kansas, KS
Lisa Schaller, Nevada System of Higher Education, NV
Thomas Clayton, Johnson County Community College, KS
Doug Warthen, Central Ohio Technical College, OH
Andrew Zerbel, Northern Michigan University, MI

MASTER PROPERTY PROGRAM (MPP) LOSS CONTROL PLANNING COMMITTEE

Brian Freese, University of Northern Iowa, IA
Autumn Gentry, Southeast Missouri State University, MO
Bryan Goodwin, Missouri Southern State University, MO
Nichole Jackson, University of Illinois System, IL
Angie Mitchell, Southeast Missouri State University, MO
Michael Rosenberg, University of Kansas, KS
Lisa Schaller, Nevada System of Higher Education, NV
Joseph Rayzor, University of Northern Iowa
Doug Warthen, Central Ohio Technical College, OH

MIDWEST STUDENT EXCHANGE PROGRAM COUNCIL (MSEP)

Aimee Arnold, University of Wisconsin System
Stephanie Bernoteit, Illinois Board of Higher Education, IL
Sam Christy-Dangermond, Kansas Board of Regents, KS
Meghan Flores, Minnesota Office of Higher Education, MN
Daniel Hurley, Michigan Association of State Universities, MI
Kadi Lukesh, Coordinating Commission for Postsecondary Education, NE
Stephanie McCann, Ohio Department of Higher Education, OH

Ross Miller, Indiana Commission for Higher Education, IN
Brandon Trujillo, Wisconsin Technical College System, WI
Leroy Wade, Missouri Department of Education & Workforce Development, MO
Brenda Zastoupil, North Dakota University System, ND
Jodi Rouland, Minnesota Office of Higher Education, MN

MULTI-STATE COLLABORATIVE ON MILITARY CREDIT (MCMC)

Paula Compton, Ohio Department of Higher Education, OH (Co-Chair)
Ken Sauer, Indiana Commission for Higher Education, IN (Co-Chair)
Connie Beene, Kansas Board of Regents, KS
Melissa Bell, Kentucky Council on Postsecondary Education, KY
Rachel Boon, Board of Regents, State of Iowa
Samantha Dickey, Missouri Department of Higher Education & Workforce Development, MO
Kathleen Fimple, Coordinating Commission for Postsecondary Education, NE
Lisa Johnson, North Dakota University System, ND
Sarah Mellon, Michigan Veterans Affairs Agency, MI
Jay Perry, South Dakota Board of Regents, SD
Gina Sobania, Minnesota State, MN
Diane Treis Rusk, University of Wisconsin System, WI
Sarah Salmons, Missouri Department of Higher Education & Workforce Development, MO

REVIEW PANEL FOR STATE POLICY AND PERFORMANCE DATA

Sue Buth, University of Wisconsin System, WI
Wendy Caveny, South Dakota Board of Regents, SD
Jill Dannemiller, Ohio Department of Higher Education, OH

Committee members listed in italics are no longer serving on the committee but are recognized for their service during 2019-2020.

2019-20 MHEC COMMITTEES

Cynthia Farrier, Kansas Board of Regents, KS
Meredith Fergus, Minnesota Office of Higher Education, MN
Jill Heese, Coordinating Commission for Postsecondary Education, NE
Sheila Kaiser, Missouri Department of Higher Education & Workforce Development, MO
Jason Kalmbach, Wisconsin Association of Independent Colleges and Universities, WI
Eric Lichtenberger, Illinois Board of Higher Education, IL
Bob Murphy, Michigan Association of State Universities, MI
Jason Pontius, Board of Regents, State of Iowa, IA
Sean Tierney, Indiana Commission for Higher Education, IN
Jennifer Weber, North Dakota University System, ND
Gary Evenson, Wisconsin Association of Independent Colleges and Universities, WI
Tasha Dannenbring, South Dakota Board of Regents, SD
Laura Vedenhaupt, Missouri Department of Higher Education & Workforce Development, MO

STUDENT HEALTH BENEFITS ADVISORY COMMITTEE

Kelsi Anderson, Bryan College of Health Sciences, NE
Maureen Cahill, The Ohio State University, OH
Jessica Doty, University of North Dakota, ND
Chelsea Dowell, Kansas State University, KS
Katie Fitzsimmons, North Dakota University System, ND
Emily Greta, University of Illinois, IL
Thomas Guerin, University of Cincinnati, OH
Keswic Joiner, Minnesota State, MN
Katherine "Kat" Lindsey, University of Florida, FL
Diana Malott, The University of Kansas, KS
Laurie Burchett, University of Michigan-Ann Arbor, MI
Richard Leninger, The John Marshall Law School, IL

TECHNOLOGIES COMMUNITY

John Dunning, Wayne State College, NE (Chair)*
Teri Abbo, Oakland University, MI
Gretchen Bartelson, Northwest Iowa Community College
Ross Berndt, Minnesota State, MN*
Andrew Buker, University of Nebraska at Omaha, NE
Matthew Carver, Bethany College, KS
Nick Choban, Northern Illinois University, IL
Jason Davis, University of Minnesota, Duluth, MN
Daniel Drenkow, Augustana University, SD
John Ellinger, Bowling Green State University, OH
Cory Falldine, Emporia State University, KS
Jennell Flodquist, Minnesota State, MN
Jody French, North Dakota University System, ND
Darby Ganschow, University of South Dakota, SD
Ruth Ginzberg, University of Wisconsin System, WI
Bernard Gulachek, University of Minnesota, MN
David Hansen, South Dakota Board of Regents, SD*
Dirk Huggett, North Dakota University System, ND*
Craig Jackson, Illinois State University, IL
Darin King, North Dakota University System, ND
Darin King, North Dakota University System, ND
Aric Kirkland, Eastern Michigan University, MI*
Rosi Kloberdanz, North Dakota Educational Technology Council, ND
Tari Lambert, Transfer Indiana/Indiana Commission for Higher Education, IN
Karl Lutzen, Missouri University of Science & Technology, MO
Joshua Mack, North Iowa Area Community College, IA
Loren Malm, Ball State University, IN*

Jennifer March-Wackers, Inter-University Council of Ohio
Marty Mark, University of Northern Iowa, IA*
Eric Mosterd, University of South Dakota, SD
Jeff Nelsen, Iowa Central Community College, IA
Angela Neria, Pittsburg State University, KS*
Renee Pfeifer-Luckett, University of Wisconsin System, WI
Vint Quamme, WTCS Purchasing Consortium, WI
John Rathje, Kent State University*
Ken Ries, University of Wisconsin-River Falls & Stout, WI
Jerry Rostad, North Dakota University System, ND
Wayne Sager, Northeast Community College, NE
Kurt Smith, Central Michigan University, MI
Gary Stanowski, Columbia College, MO
Chet Strebe, Northcentral Technical College, WI*
Scott Thede, Ferris State University, MI
Erik VanLaecken, Southeast Technical Institute, SD
Mike Watson, University of Missouri, MO
Phil Wentworth, Zane State College, OH
Neil Wineman, University of Nebraska-Lincoln, NE
Bill Young, Butler Community College, KS
Shouhong Zhang, South Dakota State University
Bret Blackman, University of Nebraska at Omaha, NE
Eric Freeze, University of Kansas, KS
Amy Metzger, University of Nebraska-Lincoln, NE
David Overby, Dakota State University, SD
Ramon Padilla, Minnesota State, MN
***Technologies Executive Committee**

Committee members listed in italics are no longer serving on the committee but are recognized for their service during 2019-2020.

INCOMING LEADERSHIP

INCOMING EXECUTIVE OFFICERS, NOVEMBER 2020



Chair

DAVID EISLER

President
Ferris State University, MI



Vice Chair

RICK CARFAGNA

State Representative; Chair,
Finance Subcommittee on Higher
Education, Ohio Legislature



Treasurer

**DEVINDER
MALHOTRA**

Chancellor
Minnesota State



Past Chair, 2019-2020

OLIVIA MADISON

Professor Emerita and Dean
Emerita of Library Services
Iowa State University



MIDWESTERN HIGHER EDUCATION COMPACT

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